EXPOSURE FEE ADVICE ZAMBIA

PRIVATE SECTOR CREDITS

EXPOSURE FEE LEVEL 6

EXPOSURE FE	ELEVEL	6							
TRANSACTION RISK INCREMENT: See Public Sector C							Sector Cha	art	
TRANSACTION RISK INCREMENT:					NT: -1	-1			
ED CROSS BORDE	R (HARD C	URRENCY) DEBTS:						
0	0	0	(0	0	0	0	0	
AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	,BB	BB-	B+,B	В-	
Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	3 Ba1,	Ba2	Ba3	B1,B2	В3	
A-1+	A-1	A-2	A-:	3	В		С		
TBW-1	TBW-2	TBW-3	TBW-	4					
	P-1	P-2	P-:	3					
40	70	140	250	0	400	600	900	1500	
10	40	90	220	0	370	570	870	1470	
RY (LOCAL CURR	ENCY) RA	TINGS:							
0	0	0	(0	0	0	0	0	
AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	,BB	BB-	B+,B	В-	
Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	3 Ba1,	Ba2	Ba3	B1,B2	В3	
A-1+	A-1	A-2	A-:	3	В		С		
	P-1	P-2	P-:	3					
A/B	В	B/C	(C/D	D	D/E	Е	
IC A/B	IC B	IC B/C	IC (C IC	C/D IC	D 10	D/E	IC E	
A/B	В	B/C	(C/D	D	D/E	Е	
AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	,ВВ	BB-	B+,B	B-	
ANCIAL INSTITUTION	ONS:			*TRANSA	CTION RI	SK INCR	EMENT:	0	
ER THAN FINANC	IAL INSTIT	UTIONS:		*TRANSA	CTION RI	SK INCR	EMENT:	0	
NSTITUTION:			MAXIMUM	I TRANSA	CTION RI	SK INCR	EMENT:	0	
THAN FINANCIAL	INSTITUTIO	NS							
			<1X	<2X	<3X	<4X	<6X	>6X	
					_				
								0	
			-	_	_	_	-	0	
			_	_	_	_	_	0	
			_	_	_	_	_	0	
			•	•	_	_	_	0	
			•	•	•	_		0	
S/GIIADANTODS:		<076	U	U	U	U	U	U	
S/GUARANTORS.								•	
						-		0	
								<4%	
								<0.5%	
								>120%	
								<5% <100%	
			~ £00 /0	- 17070	× 100 /0	/120	>100	×10070	
	O AA+,AA,AA- Aa1,Aa2 A-1+ TBW-1 40 10 TRY (LOCAL CURE AA+,AA,AA- Aa1,Aa2 A-1+ A/B IC A/B A/B AA+,AA,AA- ANCIAL INSTITUTION: ER THAN FINANC	TED CROSS BORDER (HARD COMPANDED PROPERTY OF THE PROPERTY OF T	TRANSACTIONS ED CROSS BORDER (HARD CURRENCY 0 0 0 AA+,AA,AA- A+,A,A- BBB+,BBB Aa1,Aa2 A1,A2,A3 Baa1,Baa2 A-1+ A-1 A-2 TBW-1 TBW-2 TBW-3 P-1 P-2 40 70 140 10 40 90 FRY (LOCAL CURRENCY) RATINGS: 0 0 0 AA+,AA,AA- A+,A,A- BBB+,BBB Aa1,Aa2 A1,A2,A3 Baa1,Baa2 A-1+ A-1 A-2 P-1 P-2 A/B B B B/C AA+,AA,AA- A+,A,A- BBB+,BBB ANCIAL INSTITUTIONS: ER THAN FINANCIAL INSTITUTIONS: NSTITUTION: THAN FINANCIAL INSTITUTIONS 10% >5% >0% <0%	TRANSACTION RISK II DO 0 0 0 AA+,AA,AA- A+,A,A- BBB+,BBB BBB AA1,Aa2 A1,A2,A3 Baa1,Baa2 Baa A-1+ A-1 A-2 A- TBW-1 TBW-2 TBW-3 TBW-3 P-1 P-2 P- 40 70 140 25- 10 40 90 22- TRY (LOCAL CURRENCY) RATINGS: O 0 0 0 AA+,AA,AA- A+,A,A- BBB+,BBB BBB AA1,Aa2 A1,A2,A3 Baa1,Baa2 Baa A-1+ A-1 A-2 A- P-1 P-2 P- A/B B B/C 0 IC A/B IC B IC B/C IC 0 A/B B B/C 0 AA+,AA,AA- A+,A,A- BBB+,BBB BBB ANCIAL INSTITUTIONS: THAN FINANCIAL INSTITUTIONS: MAXIMUM THAN FINANCIAL INSTITUTIONS **THAN FINANCIAL INSTITUTIONS** **THAN FINANCIAL INSTITUTIONS** **AND SBB+,BBB BBB ANCIAL INSTITUTIONS* **AND SBB+,BBB BBB+,BBB BBBB ANCIAL INSTITUTIONS* **AND SBB+,BBB BBB-,BBB BBB-,BBB BBBB-,BBB BBB-,BBB-,BBB BBB-,BBB-,BBB BBB-,	TRANSACTION RISK INCREMENT RISK I	TRANSACTION RISK INCREMENT: -1 TRANSACTION RISK INCREMENT: -1	TRANSACTION RISK INCREMENT: -1 TRANSACTION RISK INCREMENT: -1 TRANSACTION RISK INCREMENT: -1 DED CROSS BORDER (HARD CURRENCY) DEBTS:	TRANSACTION RISK INCREMENT: -1 TRANSACTION RISK INCREMENT: -1 ED CROSS BORDER (HARD CURRENCY) DEBTS:	

* MAY NOT APPLY IF A TRANSACTION RISK INCREMENT HAS BEEN PRE-APPROVED

Effective: 04/06/2007

EXPOSURE FEE ADVICE ZAMBIA

PUBLIC SECTOR CREDITS

EXPOSURE FEE LEVEL 6

A. SOVEREIGN (e.g., Finance Ministry Guarantee):		1	RANSACTIO	ON RISK I	NCREME	NT: ()		
B. POLITICAL ONLY COVER:	TRANSACTION RISK INCREMENT: See Private Secto					Sector Ch	art		
C1. BORROWERS/GUARANTORS with RATED/TRADEL	CROSS BORDE	R (HARD C	URRENCY)	DEBTS:					
TRANSACTION RISK INCREMENT:	0	0	0		0	0	0	0	0
LONG-TERM (S&P, others)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	-,BB	BB-	B+,B	B-
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	3 Ba1,	Ba2	Ba3	B1,B2	В3
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	A-:	3	В		С	
SHORT-TERM (TBW)	TBW-1	TBW-2	TBW-3	TBW-	4				
SHORT-TERM (Moody's)		P-1	P-2	P-S	3				
SPREAD (bp) over T-YIELD <	40	70	140	250	0	400	600	900	1500
SPREAD (bp) over LIBOR <	10	40	90	220	0	370	570	870	1470
C2. BORROWERS/GUARANTORS with INTRA-COUNTR	Y (LOCAL CURR	ENCY) RAT	TINGS:						
TRANSACTION RISK INCREMENT:	0	0	0	(0	0	0	0	0
LONG-TERM (S&P, TBW)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	-,BB	BB-	B+,B	В-
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	3 Ba1,	Ba2	Ba3	B1,B2	В3
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	A-:	3	В		С	
SHORT-TERM (Moody's)		P-1	P-2	P-3	3				
FINANCIAL STRENGTH (Moody's)	A/B	В	B/C	(C/D	D	D/E	Е
INTRA-COUNTRY ISSUER (TBW)	IC A/B	IC B	IC B/C	IC (C IC	C/D IC	D IC	D/E	IC E
INDIVIDUAL (IBCA)	A/B	В	B/C	(C/D	D	D/E	Е
INDIVIDUAL (Capital Intelligence)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	-,BB	BB-	B+,B	B-
D1. TRANSACTIONS OF \$10 MILLION OR LESS - FINAN	ICIAL INSTITUTION	ONS:			*TRANSA	CTION R	SK INCRE	MENT:	0
D2. TRANSACTIONS OF \$10 MILLION OR LESS - OTHE	D2. TRANSACTIONS OF \$10 MILLION OR LESS - OTHER THAN FINANCIAL INSTITUTIONS: *TRANSACTION RISK INCREMENT:						MENT:	1	
E. UNRATED LARGEST (PROFITABLE) FINANCIAL IN:	STITUTION:		N	MAXIMUM	TRANSA	CTION RI	SK INCRE	MENT:	1
F1. UNRATED BORROWERS/GUARANTORS OTHER TH	IAN FINANCIAL I	NSTITUTIO	NS						
DEBT TO TANGIBLE NET WORTH			<u> </u>	<1X	<2X	<3X	<4X	<6X	>6X
						ACTION F	RISK INCR		
			050/	0					0
OPERATING			25%	0	0	0	0	0	0
CASH FLOW			20%	0	0	0	0	0	0
(2-YEAR AVERAGE) TO			15% 10%	0	0	0	0	0	0
DEBT			>5%	0	0	0	0	0	0
			>3 <i>%</i> >0%	0	0	0	0	0	0
			<0%	0	0	0	0	0	0
F2. UNRATED FINANCIAL INSTITUTION BORROWERS/	GUARANTORS:		1070	· ·	Ü	Ü	Ů	Ū	Ū
TRANSACTION RISK INCREMENT:	COAKAITI CRO.			0	0	0	0	0	0
SHAREHOLDER'S EQUITY TO ASSETS									
NET INCOME TO ASSETS (2-YEAR AVERAGE)				>8% >2.5%	>7% >2.0%	>6% >1.5%	>5% >1.0%	>4% >0.5%	<4% <0.5%
BORROWED FUNDS TO NET LOANS				>2.5 % <40%	<60%	<80%	<100%	<120%	>120%
LIQUID ASSETS TO ASSETS				>25%	>20%	>15%	>10%	>5%	<5%
RESERVES TO NON-PERFORMING ASSETS				>200%	>175%	>150%	>125%	>100%	<100%
* MAY NOT APPLY IF A TRANSACTION ICRAS RATII	NG HAS BEEN PF	RE-APPRO	/ED				Effective	: 04/	06/2007