EXPOSURE FEE ADVICE UAE

PRIVATE SECTOR CREDITS

EXPOSURE FEE LEVEL 2

A. SOVEREIGN (e.g., Finance Ministry Guarantee):	TRANSACTION RISK INCREMENT:					NT: Se	See Public Sector Chart			
B. POLITICAL ONLY COVER:	OVER: TRANSACTION RISK INCREMENT: -1									
C1. BORROWERS/GUARANTORS with RATED/TRADED CI	ROSS BORDE	R (HARD CU	RRENCY) D	EBTS:						
TRANSACTION RISK INCREMENT:	0	0	1	<u> </u>	2	3	4	5	5	
LONG-TERM (S&P, others)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	⊦,BB	BB-	B+,B	B-	
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	3 Ba1,	Ba2	Ba3	B1,B2	В3	
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	. A-	3	В		С		
SHORT-TERM (TBW)	TBW-1	TBW-2	TBW-3	TBW-	4					
SHORT-TERM (Moody's)		P-1	P-2	. P-	3					
SPREAD (bp) over T-YIELD <	40	70	140) 25	0	400	600	900	1500	
SPREAD (bp) over LIBOR <	10	40	90) 22	0	370	570	870	1470	
C2. BORROWERS/GUARANTORS with INTRA-COUNTRY	(LOCAL CUR	RENCY) RAT	INGS:							
TRANSACTION RISK INCREMENT:	1	1	1	<u> </u>	2	3	4	5	5	
LONG-TERM (S&P, TBW)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	⊦,BB	BB-	B+,B	B-	
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	3 Ba1,	Ba2	Ba3	B1,B2	В3	
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	. A-	3	В		С		
SHORT-TERM (Moody's)		P-1	P-2	. P-	3					
FINANCIAL STRENGTH (Moody's)	A/B	В	B/C	;	0	C/D	D	D/E	Е	
INTRA-COUNTRY ISSUER (TBW)	IC A/	B IC B	IC B/	C IC	C IC	C/D I	C DIC	D/E	IC E	
INDIVIDUAL (IBCA)	A/B	В	B/C	;	0	C/D	D	D/E	Е	
INDIVIDUAL (Capital Intelligence)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	⊦,BB	BB-	B+,B	B-	
D1. TRANSACTIONS OF \$10 MILLION OR LESS - FINANC	CIAL INSTITUT	ΓΙΟΝS:			*TRANSA	CTION RIS	SK INCREM	IENT:	1	
D2. TRANSACTIONS OF \$10 MILLION OR LESS - OTHER	THAN FINAN	CIAL INSTIT	JTIONS:		*TRANSA	CTION RIS	SK INCREM	IENT:	2	
E. UNRATED LARGEST (PROFITABLE) FINANCIAL INST	TTUTION:			MAXIMUM	TRANSAC	CTION RISI	K INCREME	ENT:	1	
F1. UNRATED BORROWERS/GUARANTORS OTHER THAI	N FINANCIAL	INSTITUTION								
S: DEBT TO TANGIBLE NET WORTH				<1X	<2X	<3X	<4X	<6X	>6X	
					TRANS	ACTION R	N RISK INCREMENT:			
		>	25%	1	1	2	3	4	5	
OPERATING			20%	1	2	3	_	5	5	
CASH FLOW			15%	2	3	4	5	5	5	
(2-YEAR AVERAGE) TO		>	10%	3	4	5	5	5	5	
DEBT			>5%	4	5	5	5	5	5	
			>0%	5	5	5	5	5	5	
			<0%	5	5	5	5	5	5	
F2. UNRATED FINANCIAL INSTITUTION BORROWERS/GU	ARANTORS:									
TRANSACTION RISK INCREMENT:				1	2	3	4	5	5	
SHAREHOLDER'S EQUITY TO ASSETS				>8%	>7%	>6%	>5%	>4%	<4%	
NET INCOME TO ASSETS (2-YEAR AVERAGE)				>2.5%	>2.0%	>1.5%	>1.0%	>0.5%	<0.5%	
BORROWED FUNDS TO NET LOANS				<40%	<60%	<80%	<100%	<120%	>120%	
LIQUID ASSETS TO ASSETS				>25%	>20%	>15%	>10%	>5%	<5%	
RESERVES TO NON-PERFORMING ASSETS				>200%	>175%	>150%	>125	>100	<100%	

* MAY NOT APPLY IF A TRANSACTION RISK INCREMENT HAS BEEN PRE-APPROVED

Effective: 10/01/1998

EXPOSURE FEE ADVICE UAE

PUBLIC SECTOR CREDITS

EXPOSURE FEE LEVEL 2

A. SOVEREIGN (e.g., Finance Ministry Guarantee):	TRANSACTION RISK INCREMENT: 0								
B. POLITICAL ONLY COVER:		1	TRANSACTI	ON RISK I	NCREMEN	NT: Se	e Private	Sector C	hart
C1. BORROWERS/GUARANTORS with RATED/TRADED CA	ROSS BORDER	(HARD CUE	RRENCY) DI	EBTS:					
TRANSACTION RISK INCREMENT:	0	0	1	:	2	3	4	5	5
LONG-TERM (S&P, others)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	,BB	BB-	B+,B	B-
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	Ba1,l	Ba2	Ba3	B1,B2	В3
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	A-:	3	В		С	
SHORT-TERM (TBW)	TBW-1	TBW-2	TBW-3	TBW-4	ı				
SHORT-TERM (Moody's)		P-1	P-2	P-:	3				
SPREAD (bp) over T-YIELD <	40	70	140	25)	400	600	900	1500
SPREAD (bp) over LIBOR <	10	40	90	22)	370	570	870	1470
C2. BORROWERS/GUARANTORS with INTRA-COUNTRY	(LOCAL CURRE	ENCY) RAT	INGS:						
TRANSACTION RISK INCREMENT:	0	0	1	:	2	3	4	5	5
LONG-TERM (S&P, TBW)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	,BB	BB-	B+,B	B-
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	Ba1,l	Ba2	Ba3	B1,B2	В3
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	A-:	3	В		С	
SHORT-TERM (Moody's)		P-1	P-2	P-	3				
FINANCIAL STRENGTH (Moody's)	A/B	В	B/C	(;	C/D	D	D/E	E
INTRA-COUNTRY ISSUER (TBW)	IC A/B	IC B	IC B/C	: IC	C IC	C/D I	D IC	D/E	IC E
INDIVIDUAL (IBCA)	A/B	В	B/C	(C/D	D	D/E	E
INDIVIDUAL (Capital Intelligence)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	,BB	BB-	B+,B	B-
D1. TRANSACTIONS OF \$10 MILLION OR LESS - FINANC	CIAL INSTITUTIO	ONS:			*TRANSAC	CTION RIS	K INCREM	ENT:	0
D2. TRANSACTIONS OF \$10 MILLION OR LESS - OTHER	THAN FINANCI	AL INSTITU	JTIONS:		*TRANSAC	CTION RIS	K INCREM	ENT:	1
E. UNRATED LARGEST (PROFITABLE) FINANCIAL INST	ITUTION:		P	MAXIMUM T	RANSAC	TION RISK	INCREME	NT:	1
F1. UNRATED BORROWERS/GUARANTORS OTHER THAI	N FINANCIAL IN	STITUTION							
S: DEBT TO TANGIBLE NET WORTH				<1X	<2X	<3X	<4X	<6X	>6X
					TRANSA	ACTION R	SK INCREI	MENT.	
		>25%							_
OPERATING				1	1	2	3	4	5
CASH FLOW			20% 15%	1 2	2	3	4 5	5 5	5 5
(2-YEAR AVERAGE) TO			10%	3	4	5	5	5	5
DEBT			>5%	4	5	5	5	5	5
			>3 <i>%</i> >0%	5	5	5	5	5	5
			<0%	5	5	5	5	5	5
F2. UNRATED FINANCIAL INSTITUTION BORROWERS/GU	ARANTORS:		1070	Ü	Ü	· ·	Ü	Ü	Ü
TRANSACTION RISK INCREMENT:	<u> </u>			1	2	3	4	5	5
SHAREHOLDER'S EQUITY TO ASSETS				>8%	>7%	>6%	>5%	>4%	<4%
NET INCOME TO ASSETS (2-YEAR AVERAGE)				>2.5%	>2.0%	>1.5%	>1.0%	>0.5%	<0.5%
BORROWED FUNDS TO NET LOANS				<40%	<60%	<80%	<100%	<120%	>120%
LIQUID ASSETS TO ASSETS				>25%	>20%	>15%	>10%	>5%	<5%
RESERVES TO NON-PERFORMING ASSETS				>200%	>175%			>100%	<100%

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10/01/1998

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