## EXPOSURE FEE ADVICE PANAMA

## PRIVATE SECTOR CREDITS

EXPOSURE FEE LEVEL 3

A. SOVEREIGN (e.g., Finance Ministry Guarantee):		TRANSACTION RISK INCREMENT:				NT: Se	See Public Sector Chart			
B. POLITICAL ONLY COVER:	TRANSACTION RISK INCREMENT: -1									
C1. BORROWERS/GUARANTORS with RATED/TRADED	CROSS BORDE	R (HARD C	URRENCY	) DEBTS:						
TRANSACTION RISK INCREMENT:	0	0	0	(	)	0	1	2	3	
LONG-TERM (S&P, others)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB-	- <u>-</u> - BB+	 .BB	BB-	B+,B	В-	
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2				Ba3	B1,B2	В3	
SHORT-TERM (S&P, others)	A-1+	A-1	A-2			В		C		
SHORT-TERM (TBW)	TBW-1	TBW-2	TBW-3	TBW-4	ļ					
SHORT-TERM (Moody's)		P-1	P-2	P-3	3					
SPREAD (bp) over T-YIELD <	40	70	140	250	)	400	600	900	1500	
SPREAD (bp) over LIBOR <	10	40	90	220	)	370	570	870	1470	
C2. BORROWERS/GUARANTORS with INTRA-COUNTRY	(LOCAL CURR	ENCY) RAT	TINGS:							
TRANSACTION RISK INCREMENT:	0	0	0	(	)	0	1	2	3	
LONG-TERM (S&P, TBW)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	BB+	,BB	BB-	B+,B	В-	
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa3	Ba1,	Ba2	Ba3	B1,B2	В3	
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	A-3	3	В		С		
SHORT-TERM (Moody's)		P-1	P-2	P-3	3					
FINANCIAL STRENGTH (Moody's)	A/B	В	B/C	C	;	C/D	D	D/E	Е	
INTRA-COUNTRY ISSUER (TBW)	IC A/B	IC B	IC B/C	IC (	C IC	C/D IC	D IC	D/E	IC E	
INDIVIDUAL (IBCA)	A/B	В	B/C	C	;	C/D	D	D/E	Е	
INDIVIDUAL (Capital Intelligence)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	,BB	BB-	B+,B	B-	
D1. TRANSACTIONS OF \$10 MILLION OR LESS - FINANCIAL INSTITUTIONS: *TRANSACTION RISK INCREMENT:								MENT:	0	
D2. TRANSACTIONS OF \$10 MILLION OR LESS - OTHER THAN FINANCIAL INSTITUTIONS: *TRANSACTION RISK INCREME							MENT:	1		
E. UNRATED LARGEST (PROFITABLE) FINANCIAL INSTITUTION:  MAXIMUM TRANSACTION RISK INCREMENT:							MENT:	0		
F1. UNRATED BORROWERS/GUARANTORS OTHER TH	AN FINANCIAL I	NSTITUTIO	NS							
DEBT TO TANGIBLE NET WORTH	AITHAITOIALI		<u></u>	<1X	<2X	<3X	<4X	<6X	>6X	
DEDITIO TANGIBLE NET WORTH									207	
						TION RISK INCREMENT:				
OPERATING			25%	0	0	0	0	1	2	
CASH FLOW			20%	0	0	0	1	2	3	
(2-YEAR AVERAGE) TO			15%	0	0	1	2	3	3	
DEBT			10% >5%	0 1	1	2	3	3	3	
			>0%	2	3	3	3	3	3	
			<0%	3	3	3	3	3	3	
F2. UNRATED FINANCIAL INSTITUTION BORROWERS/G	SUARANTORS:		10,0		J		· ·	· ·	· ·	
TRANSACTION RISK INCREMENT:				0	0	0	1	2	3	
				<del></del>						
SHAREHOLDER'S EQUITY TO ASSETS  NET INCOME TO ASSETS (2-YEAR AVERAGE)				>8% >2.5%	>7% >2.0%	>6% >1.5%	>5% >1.0%	>4% >0.5%	<4% <0.5%	
BORROWED FUNDS TO NET LOANS				>2.5 % <40%	<60%	<80%	<100%	<120%	>120%	
LIQUID ASSETS TO ASSETS				>25%	>20%	>15%	>100%	>5%	<5%	
RESERVES TO NON-PERFORMING ASSETS				>200%	>175%	>150%	>125	>100	<100%	
* MAY NOT APPLY IF A TRANSACTION RISK INCREM	IENT HAS BEEN	I PRE-APPF	ROVED				Effect	ive: 07/	/06/2007	

## EXPOSURE FEE ADVICE PANAMA

## **PUBLIC SECTOR CREDITS**

EXPOSURE FEE LEVEL 3

A. SOVEREIGN (e.g., Finance Ministry Guarantee):	TRANSACTION RISK INCREMENT: 0								
B. POLITICAL ONLY COVER:	TRANSACTIO			ON RISK I	NCREME	NT: Se	e Private S	Sector Ch	art
C1. BORROWERS/GUARANTORS with RATED/TRADEL	CROSS BORDE	R (HARD C	URRENCY)	DEBTS:					
TRANSACTION RISK INCREMENT:	0	0	0	(	)	0	1	2	3
LONG-TERM (S&P, others)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	– <u>–</u> - BB+		BB-	B+,B	В-
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa			Ba3	B1,B2	В3
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	A-:		В		C	
SHORT-TERM (TBW)	TBW-1	TBW-2	TBW-3	TBW-	1				
SHORT-TERM (Moody's)		P-1	P-2	P-	3				
SPREAD (bp) over T-YIELD <	40	70	140	250	)	400	600	900	1500
SPREAD (bp) over LIBOR <	10	40	90	220	)	370	570	870	1470
C2. BORROWERS/GUARANTORS with INTRA-COUNTR	Y (LOCAL CURR	ENCY) RAT	TINGS:						
TRANSACTION RISK INCREMENT:	0	0	0	(	0	0	1	2	3
LONG-TERM (S&P, TBW)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	-,BB	BB-	B+,B	В-
LONG-TERM (Moody's)	Aa1,Aa2	A1,A2,A3	Baa1,Baa2	Baa	3 Ba1,	Ba2	Ba3	B1,B2	В3
SHORT-TERM (S&P, others)	A-1+	A-1	A-2	A-:	3	В		С	
SHORT-TERM (Moody's)		P-1	P-2	P-S	3				
FINANCIAL STRENGTH (Moody's)	A/B	В	B/C	(		C/D	D	D/E	E
INTRA-COUNTRY ISSUER (TBW)	IC A/B	IC B	IC B/C	IC (	C IC	C/D I	D IC	D/E	IC E
INDIVIDUAL (IBCA)	A/B	В	B/C	(		C/D	D	D/E	E
INDIVIDUAL (Capital Intelligence)	AA+,AA,AA-	A+,A,A-	BBB+,BBB	BBB	- BB+	-,BB	BB-	B+,B	B-
D1. TRANSACTIONS OF \$10 MILLION OR LESS - FINAN	ICIAL INSTITUTION	ONS:			*TRANSA	CTION R	ISK INCRE	MENT:	0
D2. TRANSACTIONS OF \$10 MILLION OR LESS - OTHE	R THAN FINANC	IAL INSTITI	UTIONS:		*TRANSA	CTION R	ISK INCRE	MENT:	1
E. UNRATED LARGEST (PROFITABLE) FINANCIAL IN:	STITUTION:		N	MAXIMUM	TRANSA	CTION RI	SK INCRE	MENT:	1
F1. UNRATED BORROWERS/GUARANTORS OTHER TH		NSTITUTIO	NS.						
DEBT TO TANGIBLE NET WORTH	., ., ., ., ., ., ., .		<u></u>	<1X	<2X	<3X	<4X	<6X	>6X
DEBT TO TANGIBLE NET WORTH						-		>0^	
		TRANSACT							
005047010		>25%		0	0	0	0	1	2
OPERATING CASH FLOW			20%	0	0	0	1	2	3
(2-YEAR AVERAGE)			15%	0	0	1	2	3	3
TO DEBT			10%	0	1	2	3	3	3
			>5%	1	2	3	3	3	3
			>0% <0%	2	3	3	3	3	3
ES UNDATED FINANCIAL INSTITUTION DODDOWEDON	OUADANTODO		<076	3	3	3	3	3	3
F2. UNRATED FINANCIAL INSTITUTION BORROWERS/	GUARANTORS:					•			
TRANSACTION RISK INCREMENT:				0	0	0	1	2	3
SHAREHOLDER'S EQUITY TO ASSETS				>8%	>7%	>6%	>5%	>4%	<4%
NET INCOME TO ASSETS (2-YEAR AVERAGE)				>2.5%	>2.0%	>1.5%	>1.0%	>0.5%	<0.5%
BORROWED FUNDS TO NET LOANS LIQUID ASSETS TO ASSETS				<40% >25%	<60%	<80% >15%	<100% >10%	<120% >5%	>120%
RESERVES TO NON-PERFORMING ASSETS				>25%	>20% >175%	>15%	>10% >125%	>5% >100%	<5% <100%
RESERVES TO HOM FEM ONWING AGGETS				×20070	×11070	× 100 /0	- 120/0	× 100 /0	×10070
* MAY NOT APPLY IF A TRANSACTION ICRAS RATII	NG HAS BEEN PF	RE-APPRO	<b>VED</b>				Effective	: 07/	/06/2007