



# News Release

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## *Fay Ott to head SBA's Office of Government Contracting and Business Development*

**WASHINGTON DC** – Fay Ott will be SBA's associate administrator for the Office of Government Contracting and Business Development (GCBD), effective January 7, 2008, the agency announced today.

Ott, who is currently an SBA senior advisor, will work to increase small business procurement opportunities and oversee implementation of agency initiatives within GCBD, including the 8(a) Business Development program, and the HUBZone Empowerment Contracting program. Ott will lead the agency's efforts to ensure small business contracts are awarded to businesses that meet the appropriate size standard, and help federal agencies meet their small business contracting goals. Ott has been instrumental in developing tools to assist these efforts, such as the Government Contracting Scorecard and a new rule requiring companies with federal contracts to recertify their size status if acquired by another company and after five years of a long term contract.

"Fay is a key member of our leadership team and her deep knowledge of SBA's contracting programs will advance our goals to increase small business access to federal contracts," said SBA Administrator Steve Preston. "Her expertise, focus and strong management skills position her well to take on this new role. I look forward to her skilled management of GCBD."

Ott has been a senior manager at the SBA since 2004. As a senior advisor, her responsibilities include reviewing the policy and budgets of agency programs and administrative offices; directing agency initiatives; and serving as a liaison to the White House, Congress and federal agencies. She has also served as SBA's deputy associate administrator of GCBD and deputy chief of staff. Before joining SBA, she was the chief of staff at the U.S. Department of Labor's Office of Policy, where she administered a staff of 60 employees and provided policy and budget review. She also has extensive Congressional experience, having worked for members in both the House and Senate.

Ott, a native of Orange, Mass., received her master's degree in political science from the Catholic University of America in Washington, DC and her bachelor's degree in politics from Assumption College in Worcester, MA.

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