# **Federal**

# Personal Property Management

Balanced ScoreCard

FY 2007

# Federal Personal Property Management Program Mission, Vision, and Strategy

The Department's federal personal property management program consists of the following elements:

- 1. The acquisition, control, utilization, and disposition of personal property in the possession and control of DOE direct operations.
- 2. The oversight of DOE organizations or contractors that are responsible for the management of DOE direct operations personal property.
- 3. The oversight of DOE prime and offsite contractors that are responsible for the management of DOE personal property accountable to their contracts.

In implementing the program, entities<sup>1</sup> charged with DOE federal personal property management program responsibilities should be guided by the Department's stated highest level purpose (mission), desired end-state (vision), and methodology (strategy) for achieving that end-state. In turn, these entities should be guided by and support the stated mission, vision, and strategy statements in the implementation of Departmental balanced scorecard objectives, measures, and targets.

**MISSION**: To manage the DOE federal personal property management program so as to support the accomplishment of the Department's programmatic goals and objectives.

**VISION**: To manage the DOE federal personal property management program in the most efficient manner that meets customer expectations.

**STRATEGY**: To utilize innovative, customer driven, and results oriented methods and mechanisms to provide (1) the highest levels of stewardship for personal property in the possession and control of DOE direct operations, and (2) effective implementation of the oversight requirements of the DOE federal personal property management program.

It is recognized that certain aspects of the DOE federal personal property management program are not performed by a DOE personal property management function at a number of DOE sites. Where that is the case, applicable Departmental BSC objectives, measures, and targets will be flowed down and applied to measure the performance of the entities (i.e., other DOE offices or contractors) charged with those program responsibilities.

## DOE Federal Personal Property Management Program Balanced Scorecard (BSC)

The DOE federal personal property management program BSC (hereafter referred to as the federal personal property BSC) is a functional component of the Departmental business systems performance measurement and management program issued by the DOE Procurement Executive on October 1, 1997.

In order to achieve Department-wide consistency, this review and assessment program is based on the personal property management policies, standards, and practices outlined in Department of Energy Property Management Regulations (DOE-PMR) as codified in 41 CFR Chapter 109. DOE direct operations are expected to achieve cost effective performance results while meeting Departmental expectations, customer requirements, legislative and regulatory requirements, and good business management practices.

The core performance objectives and measures established under the federal personal property BSC are applicable to all entities having DOE federal personal property management program responsibilities. The core performance measures are exclusive of additional optional measures that the Department expects its field offices to develop and implement. DOE field offices are responsible for determining the best optional measures to use for their specific situations.

In the federal personal property BSC, performance measures are developed, targets are established, and measurements taken. Formal, documented self-assessments are the principal data generating or gathering sources. Measurements are taken to report the status of performance to management and customers, and the feedback cycle drives corrective or improvement actions as appropriate.

The core objectives and measures listed in this BSC will be used by entities having DOE federal personal property management program responsibilities to monitor and manage the program. The initial step in each area will be to establish a baseline against which future performance will be compared. The objective is to demonstrate continuous improvement trends affecting program performance. To ensure this data is trendable and reliable, the methods used to establish the baseline should also be applied in subsequent assessments. It is recognized that the results may not be directly comparable from one entity to another.

### The BSC Perspectives

#### **Customer Perspective:**

The Customer Perspective enables organizations to align the core measure (customer satisfaction) to targeted customers. For this perspective, the primary objectives are to provide effective service to and establish effective partnerships with external and internal customers. Effective service and partnerships are key ingredients in assessing the health of any federal personal property management program.

#### **Internal Business Processes Perspective:**

The objectives in the Internal Business Processes Perspective collectively assure that an effective federal personal property management program is established to (1) support customer needs; (2) provide efficient life cycle management (accountability, utilization and disposition) of direct operations personal property; and (3) maintain oversight of entities that have federal personal property management program responsibilities. Key processes in the federal personal property management program must be monitored to ensure that the outcomes satisfy program objectives.

This perspective is important because it not only addresses the internal business processes that must be developed and maintained to meet customer and stakeholder requirements and expectations, but also the process results that lead to financial success and satisfied customers. Within any personal property management organization, there are a number of internal business processes that require focused management attention to ensure requirements and expectations are met as effectively as possible, while accommodating cost efficiency issues addressed in the Financial Perspective.

#### **Learning and Growth Perspective:**

The two objectives under the Learning and Growth Perspective promote organizational and individual growth that will provide long-term benefits to the federal personal property management program. These objectives must be achieved if program performance is going to improve over time. While the objectives in the other perspectives identify where the program must excel to achieve breakthrough performance, the Learning and Growth objectives provide the infrastructure needed to enable the objectives in the other perspectives to be achieved. The Learning and Growth objectives are the drivers for achieving excellence in the other perspectives.

This perspective is important because it promotes individual and organizational growth factors that are crucial to future success. Support for this perspective equates to recognition of the link between top-level strategic objectives and activities needed to re-skill and motivate employees; supplying information; and aligning individuals, teams, and organizational units with the Department's strategy and long-term objectives. An analysis of the cause and effect relationships of the measures in this perspective clearly shows that employee satisfaction, employee alignment, and information availability are vital contributors to meeting the objectives stated in the other perspectives.

#### **Financial Perspective:**

The objective of the Financial Perspective is to strive for optimum efficiency in the federal personal property management program. To achieve that, processes need to be analyzed to determine (1) cost and performance trends over time and (2) process changes that can be implemented to produce optimum efficiencies. Success for entities charged with federal personal property management program responsibilities should be measured by how effectively and efficiently these entities meet the needs of their constituencies.

This perspective is important because optimizing the cost efficiency of the federal personal property management program ensures that the maximum amount of funds are available for accomplishing the primary missions of the Department and its field organizations. Managers must ensure that federal personal property management program operating costs are optimized in order to meet the challenge of creating business programs that work better and cost less.

### **BSC Objectives, Measures and Targets**

#### General:

Each federal personal Property BSC should contain both national and local performance objectives, measures, and targets. The national elements of the BSC are developed by the Department in support of the Departmental mission, vision, and strategy. The local elements of the BSC are developed locally, based on site-specific missions and needs.

#### **National (Core) Measures:**

The core measures contained in the federal personal property BSC are measures that the Department expects all entities charged with federal personal property management program responsibilities to implement where applicable. The formulae and measuring methods should be maintained as standard as practicable from self-assessment to self-assessment. Some core measures may contain core and optional elements. Core elements are aspects of the federal personal property management program that the Department expects all entities to take into consideration, where applicable, when measuring. Optional elements are aspects of the federal personal property management program that the Department suggests, but does not require, for measurement where applicable.

#### **Local Measures:**

The federal personal property BSC should also include local measures to track performance in areas of importance to the local site. The following measures are provided as examples of local measures that are currently in use throughout the DOE complex:

#### 1. Customer Perspective

! Percent accuracy of key property data elements (e.g., property control number, nomenclature, part/model number, and serial number) where customers maintain or update databases.

#### 2. Internal Business Processes Perspective

- ! Number of property system processes re-engineered during period.
- ! Percent and/or value (acquisition cost) of personal property items lost, damaged, destroyed, and/or stolen during the period.

- ! Value (acquisition cost) of personal property items found during the period.
- ! Percent of scheduled property management reviews conducted during period.
- ! Percent of scheduled management walk-throughs completed during period.
- ! Percent of excess or surplus property shipped within XX days of receipt of requisitions or transfer orders.
- ! Percent of usable property with sale value sold within XX days after completion of required screening.
- ! Extent to which reliable property, administrative, and financial systems are in place and integrated.
- ! Percent of Government equipment issues resolved in a timely (defined locally) fashion.

#### 3. Learning and Growth

- ! Number of classes/training sessions, supporting BSC objectives, provided to personal property custodians/representatives during the period.
- ! Percent of personal property custodians/representatives who attended the classes that were provided during the period in support of BSC objectives.
- ! Percent of personal property custodians/representatives who have been trained regarding their property management responsibilities.
- ! Percent of professional personal property employees who have attended a basic property administration course.
- ! Percent of professional personal property employees who have attended property management related training (e.g., demilitarization, high risk, NPMA).
- ! Number of employee suggestions, supporting BSC objectives that were adopted during the period.
- Percent of personal property professional staff with professional certifications related to BSC objectives.

#### 4. Financial Perspective

- ! Net proceeds from the sale of surplus assets as a percent of asset acquisition cost.
- ! Dollar value of site-generated excess property reutilized internally at the site.
- ! Dollar value of externally generated excess property (i.e., by other DOE sites and other Federal agencies) utilized by the site.
- ! Reutilization screening transactions (number and dollar value) completed during period

#### **National and Local Targets:**

Each entity should strive to meet or exceed the national targets contained in the BSC. If an entity's current performance results fall short the national targets, short-term local targets may be established to stimulate progress towards the national targets over time. When acceptable levels of performance are achieved, they should be maintained. However, performance should not be driven beyond what is necessary to support the organizational mission.

#### **Implementing Guidance:**

The following information is provided as a suggested methodology for gathering data and evaluating results for each of the core measures listed in the direct operations BSC. Alternate implementing methodologies may be referred to Headquarters for inclusion in revisions to the BSC.

#### **CUSTOMER PERSPECTIVE**

(Objective #1, Core Measure #1)

OBJECTIVE	MEASURE	NATIONAL TARGET
-----------	---------	-----------------

#### Objective #1:

Provide effective service to and establish effective partnerships with external customers.

Data Source: Written customer surveys (periodic or point of service), focus groups, interviews, etc.

# Core Measure #1:

The extent to which external customers are satisfied with specific personal property products and services.

#### Core Elements:

The process should provide feedback from external customers regarding their satisfaction with

- (1) Timeliness of personal property products and services they received,
- (2) the quality of the information and services provided by personal property functions, and
- (3) the degree of partnership that exists between personal property functions and external customers in terms of responsiveness, cooperation and level of communication.

National Target: 80% (or equivalent index value) customer satisfaction rating.

#### Local Target:

(1) A short term lower local target may be established if the most recent rating is below the national target (or equivalent index value);

or

(2) If there is no customer survey history, conduct a customer survey and establish a baseline rating. If the baseline rating is below the national target, a short-term lower target may be established.

#### **CUSTOMER PERSPECTIVE**

**Objective #1:** Provide effective service to and establish effective partnerships with

external and internal customers.

Core Measure #1: The extent to which external customers are satisfied with specific

personal property products and services.<sup>2</sup>

**Core Elements:** The process should provide feedback from external customers

regarding their satisfaction with (1) the **timeliness** of personal property products and services they received, (2) the **quality** of the information and services provided by personal property functions, and (3) the degree of **partnership** that exists between direct operations personal property function(s) and external customers in terms of

responsiveness, cooperation and level of communication.

**National Target:** 80% (or equivalent index value) customer satisfaction rating.

**Local Target:** 1. A short term lower local target may be established if the most

recent rating is below the national target (or equivalent index value).

2. If there is no customer survey history, conduct a customer survey and establish a baseline rating. If the baseline rating is below the national target, a short-term lower local target may be established.

Suggested Data Sources: Written customer surveys (periodic or point of service), focus groups,

interviews, etc.

**Suggested Measuring** 

**Method:** 

(1) Identify the external customers who were provided specific products and services during the period (e.g.,

<sup>&</sup>lt;sup>2</sup> Products and services may include preparation and/or validation of reports (e.g., motor vehicle reports, disposal reports) required by Headquarters; responses to DOE Headquarters requests for information; correspondence with externally established suspense dates; self assessment plans negotiated with other DOE offices and contractors; and surveillance, validation, and verification activity.

#### **CUSTOMER PERSPECTIVE (continued)**

quarter, semi-annual, annual). Select a statistically valid random sample from the total external customer population. Conduct a customer satisfaction survey with the selected customers. Determine the external customer satisfaction rating or equivalent index for the period.

or

(2) Provide a point of service customer survey form with each product or service provided during the period (e.g., quarter, semi-annual, annual). Review each survey form upon return by the customer and address specific issues/concerns raised by the customer. At the end of the period, analyze the survey results or, if volume of surveys is sufficiently large, select a statistically valid random sample from the total population of survey forms. Determine the customer satisfaction rating or equivalent index for the period.

**Results:** 

Compare the external customer satisfaction rating or index with the target. As necessary, determine the course of action needed to bring about improvement, to include addressing and providing candid feedback on individual external customer concerns and issues raised during the customer survey process. Consider tracking the course of action under one of the BSC perspectives, as appropriate.

# **CUSTOMER PERSPECTIVE**

(Objective #1, Core Measure #2)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #1: Provide effective service to and establish effective partnerships with internal customers.  Data Source: Written customer surveys (periodic or point of service), focus groups, interviews, etc.	Core Measure #2: The extent to which internal customers are satisfied with specific personal property products and services.  Core Elements: The measure should provide feedback from external customers regarding their satisfaction with  (1) the timeliness of personal property products and services they received, (2) the quality of the information and services provided by personal property functions, and (3) the degree of partnership that exists between personal property functions and external customers in terms of responsiveness, cooperation and level of communication.	National Target: 80% (or equivalent index value) customer satisfaction rating.  Local Target: (1) A short term lower local target may be established if the most recent rating is below the national target (or equivalent index value);  or  (2) If there is no customer survey history, conduct a customer survey and establish a baseline rating. If the baseline rating is below the national target, a short-term
		lower target may be established.

#### **CUSTOMER PERSPECTIVE**

**Objective #1:** Provide effective services to and establish effective partnerships with

internal customers.

Core Measure #2: The extent to which internal customers are satisfied with specific

personal property products and services.<sup>3</sup>

**Core Elements:** The measure should provide feedback from internal customers

regarding their satisfaction with (1) the timeliness of personal property products and services they received, (2) the quality of the information and services provided by personal property functions, and (3) the degree of partnership that exists between the direct operations personal property function(s) and internal customers in terms of

responsiveness, cooperation and level of communication.

**National Target:** 80% (or equivalent index value) customer satisfaction rating.

Local Target:

1. A short term lower local target may be established if the most recent rating is below the national target (or equivalent index value).

2. If there is no customer survey history, conduct a customer survey and establish a baseline rating. If the baseline rating is below the national target, a short term lower local target may be established.

**Data Sources:** Written customer surveys (periodic or point of service), focus groups,

interviews, etc.

**Suggested Measuring** 

Method:

(1) Identify the internal customers who were provided specific products and services during the period (e.g., quarter, semi-annual, annual). Select a statistically valid random sample from the total internal customer

Products and services may include direct operations property management program enhancements, internal control reviews, self assessment plans negotiated with DOE offices and contractors responsible for direct operations personal property.

#### **CUSTOMER PERSPECTIVE (continued)**

population. Conduct a customer satisfaction survey with the selected customers. Determine the internal customer satisfaction rating or equivalent index for the period.

or

(2) Provide a point of service customer survey form with each product or service provided during the period (e.g., quarter, semi-annual, annual). Review each survey form upon return by the customer and address specific issues/concerns raised by the customer. At the end of the period, analyze the results or, if the volume is sufficiently large, select a statistically valid random sample from the total population of survey forms and analyze the results. Determine the internal customer satisfaction rating or index for the period.

**Results:** 

Compare the internal customer satisfaction rating or index with the target. As necessary, determine the course of action needed to bring about improvement, to include addressing and providing candid feedback on individual internal customer concerns and issues raised during the survey process. Consider tracking the course of action under one of the BSC perspectives, as appropriate.

(Objective #1, Core Measure #1)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #1:	Core Measure #1:	National Target:
Establish and maintain an	Extent that internal control	Completion of scheduled annual
effective program for the	processes have been developed	internal control reviews.
acquisition, utilization,	and implemented.	
control and disposition of		Local Target:
direct operations personal		Completion of scheduled annual
property.		internal control reviews.
Data Source: Internal		
control processes,		
implementation plan, and		
review documentation and		
findings.		

**Objective #1:** Establish and maintain an effective program for the acquisition,

utilization, control, and disposition of direct operations personal

property.

Core Measure #1: The extent that internal control processes have been developed and

implemented.

**National Target:** Completion of scheduled annual internal control reviews.

**Local Target:** Same as above.

**Suggested Data Source:** Internal control processes, implementation plan, and review

documentation and findings

**Suggested Measuring** 

Method:

Compare (1) the number of internal control process

reviews that were scheduled for the period with (2) the number of internal control process reviews that were completed during the

period. Determine if the target was met.

**Results:** Complete the internal control process reviews scheduled for the

period. Review the results of the internal control process reviews. As necessary, determine the course of action needed to bring about improvements in the property management processes. Consider tracking the course of action under one of the BSC perspectives, as

appropriate.

(Objective #1, Core Measure #2)

<b>OBJECTIVE</b>	MEASURE	NATIONAL TARGET
Objective #1: Establish and maintain an effective program for the acquisition, utilization, control and disposition of direct operations personal property.  Data Source: Personal property database, physical inventory results, and supporting documentation.	Core Measure #2: The percent of property subject to physical inventory located during inventory, computed as follows:  % Located = amount located during physical inventory amount subject to physical inventory  Core Elements: The measure should provide feedback on the amount of property (by line item and acquisition cost) located during physical inventory for each of the following categories of property: equipment and sensitive property. Feedback should be provided on stores inventory for those direct operations sites that have this type of property.	National Target:  Equipment: 99% (acq. cost) 98% (items)  Sensitive items: 99% (acq. cost) 98% (items)  Stores inventory: 99% (acq. cost) 98% (items)  Local Target: A short-term lower target may be established if the most recent physical inventory results are below the national target.

**Objective #1:** Establish and maintain an effective program for the acquisition,

utilization, control, and disposition of direct operations personal

property.

Core Measure #2: The percent of property subject to physical inventory located during

physical inventory, computed as follows:

% Located = Amount Located During Physical Inventory

Amount Subject to Physical Inventory

**Core Elements:** The measure should provide feedback on the amount of property (by

line item and acquisition cost) located during physical inventory for each of the following categories of property: equipment and sensitive property. Feedback should be provided on stores inventory for those

direct operations sites that have this type of property

National Target<sup>4</sup>: Equipment - 99% (acquisition cost) and 98% (items)

Sensitive items - 99% (acquisition cost) and 98% (items) Stores inventory - 99% (acquisition cost) and 98% (items)

**Local Target:** A short-term lower local target may be established if the most recent

physical inventory results are below the national target.

**Suggested Data Source:** Personal property database, physical inventory results, and supporting

documentation.

**Suggested Measuring** 

**Method:** 

Using approved physical inventory methods, complete the physical inventories that are scheduled for the period. Determine the percent of items located (by line item and acquisition cost) during each inventory. For each category of property whose physical inventory is conducted using statistical sampling techniques, calculate

an estimated percent of property located for the entire category.

<sup>&</sup>lt;sup>4</sup> American Society for Testing and Materials Standard Number E2131-01, March 2001.

# INTERNAL BUSINESS PROCESSES PERSPECTIVE (continued)

**Results:** 

Compare the actual (or estimated) property located rates with the target rates. As necessary, determine the course of action needed to bring about improvements in the property located rates. Consider tracking the course of action under one of the BSC perspectives, as appropriate.

(Objective #1, Core Measure #3)

#### OBJECTIVE MEASURE NATIONAL TARGET

Objective #1: Establish and maintain an effective program for the acquisition, utilization, control and disposition of direct operations personal property.

Data Source: Direct operations personal property management databases, physical inventory documentation. Core Measure #3:

The percent accuracy of property assignments (i.e., items confirmed by the accountable individuals or organizations as being properly assigned), computed as follows:

% Accuracy = # of confirmed, properly assigned items total # of assigned items

Core Elements: The measure, intended to demonstrate individual and/or organization responsibilities and the level of accuracy for personal property assignments, should provide feedback for at least the following categories of property: (1) sensitive and (2) equipment items.

National Target:

98% or more of all items are properly assigned to the responsible individuals or organizations.

Local Target: A short-term lower target may be established if the most recent property assignment accuracy rate is below the national target.

**Objective #1:** Establish and maintain an effective program for the acquisition,

utilization, control, and disposition of direct operations personal

property.

Core Measure #3: The percent accuracy of property assignments (i.e., items confirmed

by the accountable individuals or organizations as being properly

assigned), computed as follows:

% Accuracy = Number of Confirmed, Properly Assigned Items

Total Number of Assigned Items

**Core Elements:** The measure, intended to demonstrate individual and/or organizational

responsibility and the level of accuracy for personal property assignments, should provide feedback for at least the following

categories of property:

(1) sensitive items and (2) equipment items.

National Target<sup>5</sup>: 98% or more of all items are properly assigned to the responsible

individuals or organizations.

**Local Target:** A short term lower local target may be established if the most recent

property assignment accuracy rate is below the national target.

**Suggested Data Sources:** Direct operations personal property management databases, physical

inventory documentation.

**Suggested Measuring** 

**Method:** 

Determine the population size for each category of

property being measured. Select a statistically valid random sample

from each population. Contact the accountable individuals or organizations of record. Determine if the assignments of record are accurate. Establish a population accuracy rate based on the statistical

sampling results.

**Results:** Compare the population accuracy rates established from the random

sampling with the target. As necessary, the course of course of action needed to bring about improvements in the accuracy rates. Consider tracking the course of action under one of the BSC perspectives, as

<sup>&</sup>lt;sup>5</sup> American Society for Testing and Materials Standard Number E2131-01, March 2001.

appropriate.

# INTERNAL BUSINESS PROCESSES PERSPECTIVE

(Objective #1, Core Measure #4)

<b>OBJECTIVE</b>	MEASURE	NATIONAL TARGET
Objective #1: Establish and maintain an effective program for the acquisition, utilization, control and disposition of direct operations personal property.  Data Source: Equipment utilization/issue records.	Core Measure #4: The percent of equipment items meeting Federal or local utilization/issue standards or objectives, computed as follows:  % =# of equipment items meeting standards total # of equipment items subject to standards  Core Elements: The measure is intended to demonstrate the degree of effective utilization of motor vehicles and, where appropriate, other equipment items.	National Target: 94% (or better) of equipment items meet Federal or local utilization/issue standards.  Local Target: A short-term lower local target may be established if the most recent percentage of equipment items meeting the standards is below the national target.

#### INTERNAL BUSINESS PERSPECTIVE

**Objective #1:** Establish and maintain an effective program for the acquisition,

utilization, control, and disposition of direct operations personal

property.

Core Measure #4: The percent of equipment items meeting Federal or local

utilization/issue standards or objectives, computed as follows:

% = Number of Equipment Items Meeting Standards
Total Number of Equipment Items Subject to Standards

**Core Elements:** The measure is intended to demonstrate the degree of effective

utilization of motor vehicles and, where appropriate, other equipment

items.

National Target<sup>6</sup>: 94% (or better) of equipment items meet Federal or local

utilization/issue standards.

**Local Target:** A short-term lower local target may be established if the most recent

percentage of equipment items meeting the standards is below the

national target.

**Suggested Data Source:** Equipment utilization/issue records.

**Suggested Measuring** 

**Method:** 

From each equipment item that is subject to standards or objectives, determine its actual usage/issue rate for the period.

Compare the actual usage/issue rate with the established usage/issue standard. Determine the percentage of items that meet the standards.

**Results:** As necessary, determine the course of action needed to bring about

improved usage/issue rates for the equipment items falling below the standards. Consider tracking the course of action under one of the

BSC perspectives, as appropriate.

National Target Changed 09/29/2006

(Objective #1, Core Measure #5)

OBJECTIVE MEASURE NATIONAL TARGET

		T
Objective #1: Establish and maintain an effective program for the acquisition, utilization, control and disposition of direct operations personal property.	Core Measure #5: Percent of increase in the volume of items reported excess and disposed of within 180 days as compared with previous cycle.  %= previous cycle items excessed/disposed of in 180 days current cycle items excessed/disposed of in 180 days	National Target: 8% increase
Data Source: Excess and surplus property disposal records.		

Objective #1: Establish and maintain an effective program for the acquisition,

utilization, control, and disposition of direct operations personal

property.

**Core Measure #5:** Percent of increase in the volume of items reported excess and

disposed of within 180 days as compared with the previous cycle.

%= previous cycle items excessed/disposed of in 180 days

current cycle items excessed/disposed of in 180 days

**National Target:** 8% increase

Method:

**Suggested Data Source:** Excess and surplus property disposal records.

Suggested Measuring Determine the population size for all disposal actions

completed during the period. Select a statistically valid random sample from the population. Determine the percentage of sampled disposal actions that were complete within 180 days. Compare with

previous cycle and report percentage of increase.

**Results:** Review those sampled disposal actions that were not completed in a

timely fashion and determine what caused the delays. Determine if systemic problems exists affecting timely disposition that require attention. As necessary, determine the course of action needed to improve the timely disposal percentage. Consider tracking the course

of action under one of the BSC perspectives, as appropriate.

National Target Changed-07/25/2005

(Objective #2, Core Measure #1)

OBJECTIVE MEASURE NATIONAL TARGET

National Target: Objective #2: Core Measure #1: The percent of self assessment plans that have been Establish and 100% implement an updated, approved, and implemented, computed as Local Target: follows: effective program for the oversight of 100% % = # of updated, approved, & implemented self assessment plans direct operations # of entities responsible for direct ops personal property personal property management operations. Data Source: Performance objectives, measures, and targets; selfassessment plans; operational awareness activities.

### INTERNAL BUSINESS PROCESSES PERSPECTIVE

Objective #2:

Establish and implement an effective program for the oversight of

direct operations personal property management operations<sup>7</sup>.

**Core Measure #1:** The percent of self assessment plans that have been updated,

approved, and implemented, computed as follows:

Number of updated, approved, and implemented self assessment plans

Number of entities responsible for direct ops personal property

National Target: 100%

**Local Target:** Same as above.

**Suggested Data Source:** Performance objectives, measures, and targets; self assessment plans;

operational awareness activities

**Suggested Measuring** 

Method:

For each entity responsible for direct operations personal property, review the content of the self assessment plan and

determine if the plan is current: (1) adequately addresses functional areas to be reviewed, assessment methods to be used, time schedules, etc. and (2) has been updated (to include current

performance objectives, measures and targets), approved, and implemented. Determine the percentage of entities that have a current

self-assessment plan. Compare with the target.

**Results:** If the target was not met, negotiate a sufficiently detailed and current

mutually agreeable self assessment plan with each entity that has direct

operations personal property management responsibilities.

<sup>&</sup>lt;sup>7</sup> This objective and its associated measures apply when direct operations property management responsibilities are performed by other DOE offices or by contractors.

(Objective #2, Core Measure #2)

OBJECTIVE MEASURE NATIONAL TARGET

Objective #2: Core Measure #2: National Target: Establish and implement an The extent to which operational awareness Operational awareness plan effective program for the activities (surveillance, validation, & is met. oversight of direct verification) are conducted, computed as operations personal follows: Local Target: property management Operational awareness plan # of operational awareness plan activities completed operations. is met. # of operational awareness plan activities scheduled Data Source: Operational awareness activities (onsite reviews, status reports, trend analyses, meetings, interviews, internal control reports, Inspector General reports, General Accounting Office reports, validation reviews. verification reviews).

## INTERNAL BUSINESS PROCESSES PERSPECTIVE

**Objective #2:** Establish and implement an effective program for the oversight of

direct operations personal property management operations.<sup>8</sup>

**Core Measure #2:** The extent to which operational awareness activities (surveillance,

validation, and verification) are conducted, computed as follows:

Number of operational awareness plan activities completed

Number of operational awareness plan activities scheduled

National Target: Operational awareness plan is met

**Local Target:** Same as above.

**Suggested Data Source:** Operational awareness activities (on-site reviews, status reports,

trend analyses, meetings, interviews, internal control reports, Inspector General reports, General Accounting Office reports,

validation reviews, verification reviews).

**Suggested Measuring** Con

Method

Compare (1) the number of operational awareness

activities completed with (2) the number of operational awareness activities planned for the performance period. Determine if the target

was met.

**Results:** If the target was not met, determine what steps need to be taken to

ensure that operational awareness plan activities are completed as

scheduled and reasonable assurance is provided.

<sup>&</sup>lt;sup>8</sup> This objective and its associated measures apply when direct operations property management responsibilities are performed by other DOE offices or by contractors.

(Objective #3, Core Measure #1)

<b>OBJECTIVE</b>	MEASURE	NATIONAL TARGET
Objective #3: Establish and implement an effective program for the oversight of prime contractor personal property management operations.  Data Source: Performance objectives, measures, and targets; self-assessment plans; operational awareness activities.	Core Measure #1 The percent of self-assessment plans that have been updated, approved, and implemented, computed as follows:  # of updated, approved & implemented prime contractor self-assessment plans  # of prime contractors administered by the DOE field office	National Target: 100%  Local Target: 100%

**Objective #3:** Establish and implement an effective program for the oversight of

prime contractor personal property management operations.

**Core Measure #1:** The percent of self assessment plans that have been updated,

approved, and implemented, computed as follows:

Number of updated, approved and implemented prime contractor self assessment plans

Number of prime contractors administered by the DOE field office

National Target: 100%

**Local Target:** Same as above.

**Suggested Data Source:** Performance objectives, measures, and targets; self assessment plans;

operational awareness activities

**Suggested Measuring** 

**Method:** 

For each prime contractor administered by the DOE field

office, review the content of the self assessment plan and determine if the plan is current: (1) adequately addresses functional areas to be reviewed, assessment methods to be used, time schedules, etc. and (2) has been updated (to include current performance objectives, measures and targets), approved, and implemented. Determine the percentage of contractors that have a current self-assessment plan.

Compare with the target.

**Results:** If the target was not met, negotiate a current self-assessment plan with

each prime contractor that is not implementing a current self-

assessment plan.

(Objective #3, Core Measure #2)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #3: Establish and implement an effective program for the oversight of prime contractor personal property management operations.	Core Measure #2: The extent to which operational awareness activities (surveillance, validation, & verification) are conducted, computed as follows:  # of operational awareness plan activities completed # of operational awareness plan activities scheduled	National Target: Operational awareness plan is met.  Local Target: Operational awareness plan is met.
Data Source: Operational awareness activities (on-site reviews, status reports, trend analyses, meetings, interviews, internal control reports, Inspector General reports, General Accounting Office reports, validation reviews, verification reviews).		
icvicwoj.		

**Objective #3:** Establish and implement an effective program for the oversight of

prime contractor personal property management operations.

Core Measure #2: The extent to which operational awareness activities (surveillance,

validation, and verification) are conducted, computed as follows:

Number of operational awareness plan activities completed

Number of operational awareness plan activities scheduled

National Target: Operational awareness plan is met

**Local Target:** Same as above.

Method

**Suggested Data Source:** Operational awareness activities (on-site reviews, status reports,

trend analyses, meetings, interviews, internal control reports, Inspector General reports, General Accounting Office reports,

validation reviews, verification reviews).

**Suggested Measuring** Compare (1) the number of operational awareness activities

completed with (2) the number of operational awareness activities

planned for the performance period. Determine if the target was met.

**Results:** If the target was not met, determine what steps need to be taken to

ensure that operational awareness plan activities are completed as

scheduled and reasonable assurance is provided.

(Objective #4, Core Measure #1) (Reserved)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #4: (Reserved)	Core Measure #1: (Reserved)	National Target: (Reserved)

# **Internal Business Processes Perspective**

(Reserved)

Objective #4:		
Core Measure #1:		
National Target:		
Local Target:		
Suggested Data Source:		
Suggested Measuring Method		
Results:		

(Objective #5, Core Measure #1)

OBJECTIVE MEASURE NATIONAL TARGET

Objective #5: Use of Information Technology to improve asset management performance.	Core Measure #1:  The percent change in current year "on-line" sales when compared with prior year "on-line" sales.  % Change = # of line items sold "on-line" (current yr. – prior yr.) # of line items sold "on-line" during prior year	National Target: Increase the number of items sold on-line" by 10% per year for two years.
Data Source: Personal property database, surplus property sales records, and supporting documentation.		Local Target: National target or better.

Objective #5: Use of Information Technology to improve asset management

performance.

Core Measure #1: The percent change in current year "on line" sales when compared

with prior year "on line" sales.

% Change = # of Line Items Sold "On Line" (Current Year – Prior Year)

# of Line Items Sold "On Line" During Prior Year

**National Target:** Increase the number of items sold "on line" by 10% per year for two

years.

**Local Target:** National target or better.

**Suggested Data Source:** Personal property database, surplus property sales records, and

supporting documentation.

**Suggested Measuring** 

**Method:** 

If there were no prior year "on line" sales, establish baseline using current year line items sold "on line." Subtract prior year

line items sold "on line" from current year line items sold "on line."

Divide the difference by the number of line items sold "on line" during

prior year.

**Results:** Determine if the targeted percent increase in on line sales was

achieved. As necessary, determine the course of action needed to

bring about improved results in the use of on line sales.

National Target Changed-07/25/2005

On line sales media may include locally developed sales capabilities, sales services available from another DOE site, or sales services available from another Federal agency such as GSA.

(Objective #6, Core Measure #1)

OBJECTIVE MEASURE NATIONAL TARGET

# Objective #6: Core Measure #1: Ensure that personal The percent of personal property acquired via property acquired purchase card that is recorded in property and financial databases within 72 hours of receipt. via purchase card is recorded in the property and % = # of items acquired via purchase card # of items recorded in property and financial database financial within 72 hours. management systems. Data Source: Personal property database, receiving reports, credit card vouchers, sales receipts and supporting documentation.

National Target: 98%

Local Target: National target or better.

**Objective #6:** Ensure that personal property acquired via purchase card is recorded

in property and financial management systems.

Core Measure #1: The percent of personal property acquired via purchase card that is

recorded in property and financial databases within 72 hours of

receipt.

% = # of Items acquired Via Purchase Card

# of Items Recorded in Property and Financial Database

within 72 hours

National Target: 98%

**Local Target:** National target or better.

**Suggested Data Source:** Personal property database, receiving reports, credit card vouchers,

sales receipts and supporting documentation.

**Suggested Measuring** 

Method:

Compare the number of items acquired via the purchase card to the time it takes record items into the property and financial

databases.

**Results:** As necessary, determine the course of action needed to bring about

improved accountability for items acquired with the purchase card.

Consider tracking the course of action under one of the BSC

perspectives, as appropriate.

New Measure Added-12/31/2003

(Objective #7, Core Measure #1)

**OBJECTIVE** MEASURE

NATIONAL TARGET

Objective #7: National Target: 98% Core Measure #1: Ensure that The percent of personal property identified in the subcontractor's property inventory upon review of Local Target: subcontractor-held personal property is National target or better. invoices and/or scheduled inventories during recorded in the reporting period. Contractor's % =# of items identified in during inventory property # of items receipted per invoices management system. Data Source: Subcontractor's personal property databases, physical inventory, receiving documents.

**Objective #7:** Ensure that subcontractor-held property is recorded in the

Contractor's property management system.

Core Measure #1: The percent of property identified in the subcontractor's property

inventory upon review of invoices and/or scheduled inventories.

% =# of items identified in during inventory

# of items receipted per invoices

National Target: 98%

**Local Target:** National target or better.

**Suggested Data Source:** Subcontractor's personal property databases, physical inventory,

receiving documents

**Suggested Measuring** 

Method:

Compare the number of items found during a review of invoices and/or scheduled inventory to the number of items recorded in

the subcontractor's property database.

**Results:** As necessary, determine the course of action needed to bring about

improved accountability and control for items held by a

subcontractor. Consider tracking the course of action under one of

the BSC perspectives, as appropriate.

# **Learning and Growth Perspective**

(Objective #1 Core Measure #1) Reserved

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #1:	Core Measure #1:	National Target:
Reserved	Reserved	

(Reserve d)

Objective #1:
Core Measure#1:
Core Elements:
National Target:
Local Target:
Suggested Data Sources:
Suggested Measuring:
Method:
Results:

(Objective #2, Core Measure #1)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #2: Ensure employee alignment to BSC objectives.  Data Source: Training schedules,	Core Measure #1: Percent of direct operations professional property management employees having performance expectations and training requirements responding to BSC objectives, computed as follows:  % = # of property employees completing BSC – supportive training	National Target: (1) 93% of funded training, supporting BSC objectives, is completed.
individual development, and performance standards.	total # of personal property employees  Core Elements: The measure, intended to demonstrathe degree to which professional personal property BSC objectives, should provide feedback on success rates for: (1) completing funded training that supports BSC objectives; (2) incorporating BSC objectives in individual development plans; and (3) completing annual performance reviews against BSC related performance standards.	(2) 93% of property management employees are aligned

**Objective #2:** Ensure employee alignment to BSC objectives.

**Core Measure#1:** Percent of direct operations professional property management

employees having performance expectations and training requirements

responding to BSC objectives, computed as follows:

% = No. of Property Employees Completing BSC-Supportive Training

Total Number of Personal Property Employees

% = No. of Personal Property Employees With BSC-Based Performance Expectations

Total Number of Personal Property Employees

**Core Elements:** The measure, intended to demonstrate the degree to which

professional personal property employees are aware of and aligned with personal property BSC objectives, should provide feedback on success rates for: (1) completing funded training that supports BSC

objectives; (2) incorporating BSC objectives in individual

development plans; and (3) completing annual performance reviews

against BSC related performance standards.

**National Target:** (1) 93% of funded training, supporting BSC objectives, is

completed.

and

(2) 93% of property management employees are aligned with BSC

objectives.

**Local Target:** (1) National target or better. However, a short term lower local

target may be established if the personal property operation is

significantly affected by personnel changes (retirements, reductions-in-

force, etc.)

**Suggested Data Sources:** Training schedules, individual development, performance standards

#### **LEARNING AND GROWTH PERSPECTIVE (continued)**

# Suggested Measuring Method:

Based on a supervisory review of each professional personal property management employee=s individual development plan and performance standards, determine:

- (1) The total number of BSC related training courses that were funded for the period and the total number that were completed during the period,
- (2) The number of professional property management employees who have individual development plans based, at least in part, on BSC objectives.
- (3) The number of professional property management employees who have performance standards based on BSC objectives.
- (1) Compare the actual training completion rate with the target for training completion. As necessary, determine the course of action needed to overcome any training shortfalls. Consider tracking the course of action under one of the BSC perspectives, as appropriate.
- (2) Compare the individual development plan alignment rate and the annual performance review completion rate with the target for employee alignment. As necessary, determine the course of action needed to overcome employee alignment shortfalls. Consider tracking the course of action under one of the BSC perspectives, as appropriate.

**Results:** 

(Objective #3, Core Measure #1)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #3: Ensure employees are adequately trained to successfully support the accomplishment of the Department's missions.  Data Source: Individual development plans, performance standards, and training schedules.	Core Measure #1: Percent of personal property management professional employees that have completed the core courses listed in DOE Order 361.1A, Acquisition Career Development Program, Chapter II, Personal Property Management Career Development Program Module, dated April 2004 computed as follows:  % Trained = # of professional employees completing core training total # of professional employees	National Target: 100% of professional staff trained within five years.  Local Target: National target or better.

**Objective #3:** Ensure employees are adequately trained to successfully support the

accomplishment of the Department's missions.

**Core Measure#1:** Percent of personal property management professional employees

that have completed the core courses listed in DOE Order 361.1A,

Acquisition Career Development Program, dated April 1999,

computed as follows:

% Trained = No. of Professional Employees Completing Core Training

Total Number of Professional Employees

**National Target:** 100% of professional staff trained within five years.

**Local Target:** National target or better.

**Suggested Data Sources:** Individual development plans, performance standards, and training

schedules.

**Suggested Measuring:** Establish a time-phased training plan that will result in the

**Method:** completion of core training for each professional employee

within five years. Annually review the training plan to ensure

that each employee is on track to complete the core training

within the specified time period.

**Results:** As part of the annual review, determine what needs to be done, if

anything, to ensure that all core training is completed within the

required five years. Implement adjustments as necessary.

# **Financial Perspective**

(Objective #1, Core Measure #1)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #1: Strive for optimum efficiency of direct operations personal property management operations.  Data Source: Cost accounting and performance databases.	Core Measure #1: Establish and maintain cost and performance data for targeted processes (e.g., physical inventory, warehousing, and disposition).  Core Elements: None. However the measure, intended to provide trend data for use in determining cost efficiency for targeted direct operations personal property management processes, should provide feedback on those processes that are the major cost drivers.	National Target: Establish a cost and performance baseline for each targeted process and trend the cost annually.  Local Target: Establish a cost and performance baseline for each targeted process and trend the cost annually.

**Objective:** Strive for optimum efficiency of direct operations personal property management operations.

**Core Measure #1:** Establish and maintain cost and performance data for targeted

processes (e.g., physical inventory, warehousing, disposition).

**Core Elements:** None. However the measure, intended to provide trend data for use

in determining cost efficiency for targeted direct operations personal property management processes, should provide feedback on those

processes that are the major cost drivers.

**National Target:** Establish a cost and performance baseline for each targeted process

and trend the cost annually.

**Local Target:** Same as above.

**Suggested Data Sources:** Cost accounting and performance databases.

**Suggested Measuring** 

**Method:** 

For each targeted process, collect and trend prior/current year(s) cost and performance data. Data should be collected in

sufficient detail to allow trending and analyses of major subelements of the targeted processes. For trending purposes, collect a minimum of

3 years of data for each targeted process.

**Results:** Review the established cost and performance trends. Determine

which of the major processes to target for tracking under the Financial

core measure #2.

(Objective #1, Core Measure #2)

OBJECTIVE	MEASURE	NATIONAL TARGET

Objective #1: Strive for optimum efficiency of direct operations personal property management operations.

Data Source: Accounting and performance databases.

Core Measure #2:

Determine the efficiency (cost vs. performance) of targeted processes.

Core Elements: None. However the measure, intended to provide trend data for use in determining cost efficiency for targeted direct operations personal property management processes, should provide feedback on those processes that are the <u>major</u> cost drivers.

National Target:

Demonstrate an improving trend in efficiency for targeted processes. An improving trend may be demonstrated through (1) lower costs for the same level of performance, (2) improved level of performance for the same costs, or (3) a combination of lower costs and improved level of performance. The Department recognizes that achieving long term efficiency in some targeted processes may require incurring higher costs initially.

Local Target: Same as national target.

**Objective:** Strive for optimum efficiency of direct operations personal property

management operations.

Core Measure #2: Determine the efficiency (cost vs. performance) of targeted

processes.

**Core Elements:** None. However the measure, intended to establish the level of

efficiency for major direct operations personal property management

processes, should provide feedback on the efficiency of those

processes that are the major cost drivers.

**National Target:** Demonstrate an improving trend in efficiency for targeted processes.

An improving trend may be demonstrated through (1) lower costs for the same level of performance, (2) improved level of performance for the same costs, or (3) a combination of lower costs and improved level of performance. The Department recognizes that achieving long term efficiency in some targeted processes may require incurring

higher costs initially.

**Local Target:** Same as above.

**Suggested Data Source:** Accounting and performance databases.

**Suggested Measuring** 

**Method:** 

For each targeted process, review cost and performance trends from data collected under Financial core measure #1.

Determine which targeted processes are in need of improved

efficiency. Establish a priority among the targeted processes in most

need of improvement.

**Results:** Select at least one of the highest priority processes for process

improvement/reengineering. Identify the course of action needed to improve process efficiency. Consider tracking the course of action

under one of the BSC perspectives, as appropriate.

(Objective #2, Core Measure #1)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #2: Ensure the fleet is comprised of vehicles needed to meet the site's mission and still achieve maximum economy and efficiency.	Core Measure #1: By each non-law enforcement sport utility vehicle (SUV), compare the number of trips made that required driving on other than normal road conditions with the total number of trips the SUV made.	National Target: 94% of each SUV's trips require driving on other than normal road conditions
Data Source: Vehicle inventory, internal vehicle utilization records, trip records and fleet systems.	Core Elements: Based on statistics that SUVs are less economical and efficient to drive, determine if SUVs were required to accomplish assigned tasks during the period. By vehicle, compare the number of trips each SUV made that required driving on other than normal road conditions with the total number of trips each SUV made.	

**Objective #2:** Ensure the fleet is comprised of vehicles needed to meet the site's

mission and still achieve maximum economy and efficiency.

Core Measure #1: By each non-law enforcement sport utility vehicle, compare the number

of trips made that required driving on other than normal road conditions

with the total number of trips the SUV made.

**Core Elements:** Based on statistics that SUVs are less economical and efficient to drive,

determine if SUVs were required to accomplish assigned tasks during the period. By vehicle, compare the number of trips each SUV made that required driving on other than normal road conditions with the total

number of trips each SUV made.

**National Target:** 94% of each SUV's trips require driving on other than normal road

conditions

**Local Target:** To be determined, if appropriate.

Suggested Data Source: Vehicle inventory, internal vehicle utilization records, trip records, and

fleet systems.

Suggested Measuring Compare the number of trips each SUV made that required driving on

other than normal road conditions with number of trips the SUV made.

**Method:** By vehicle: # of SUV trips made in other than normal conditions

# of SUV trips made

= % of SUV trips that required the use of this type of vehicle

**Results:** By SUV, report the percent of trips that required driving on other than

normal road conditions (e.g., off-road, extreme weather conditions, etc.) during the period. Determine if the most economical and efficient vehicles are being used to perform your sites' mission. For vehicles that do not meet the national target nor has a local target established, note any extenuating circumstances that may be taken into consideration for

maintaining the vehicle.

National Target Changed-09/28/2006

(Objective #3, Core Measure #1)

OBJECTIVE	MEASURE	NATIONAL TARGET
Objective #3: To ensure DOE meets the reduction of petroleum consumption requirement of Executive Order (E.O.) 13149.  Data Source: Federal Automotive Statistical Tool (FAST) System, internal fuel use records, vehicle utilization records and strategy for acquiring alternative fuel vehicles.	Core Measure #1: The percent of reduced petroleum consumption within entire motor vehicle fleet as compared with FY 1999 petroleum consumption levels.  Core Elements: The measure is intended to demonstrate, by trending data, the level of petroleum consumption reduction accomplished within the motor vehicle fleet.	National Target: As compared to FY 1999 petroleum consumption levels, for FY 2005, demonstrate a significant improving trend in reducing the net petroleum consumption, and by FY 2008, achieve at least a 20 percent petroleum consumption reduction.  Local Target: Same as national target.

**Objective #3:** To ensure DOE meets the reduction of petroleum consumption

requirement of Executive Order (E.O.) 13149.

**Core Measure #1:** The percent of reduced petroleum consumption within entire motor

vehicle fleet as compared with FY 1999 petroleum consumption

levels.

**Core Elements:** The measure is intended to demonstrate, by trending data, the level of

petroleum consumption reduction accomplished within the motor

vehicle fleet.

**National Target:** As compared to FY 1999 petroleum consumption levels, for FY 2005,

demonstrate a significant improving trend in reducing the net

petroleum consumption, and by FY 2008, achieve at least a 20 percent

petroleum consumption reduction.

**Local Target:** Same as above.

**Suggested Data Source:** The Federal Automotive Statistical Tool (FAST) system, internal fuel

use records, vehicle utilization records, fleet systems and strategy for

acquiring alternative fuel vehicles.

**Suggested Measuring** 

**Method:** 

Compare (1) the FY 1999 petroleum consumption level

with (2) the current year petroleum consumption level. Determine if the

target was met. (Subtract current year consumption level from FY 1999 petroleum consumption level. Divide the difference by the FY 1999

petroleum consumption level.)

**Results:** Report the percent of decrease or increase of petroleum consumption.

Sites not making progress in reducing petroleum consumption should

demonstrate that it has made substantial good faith efforts to comply, along

with a plan for compliance.

New Measure Added-04/20/2004