## New Jersey District Office 7(a) and 504 Loan Approvals Cumulative Fiscal Year 2008 as of August 31, 2008

# of Loans		# of Loans											
	Participating Lenders	FY 2008	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	woв	Amt	VET	Amt
564	PNC BANK, NA( C)(P)(E)(PTX)	224	\$16,975,200		\$758,100	50	\$4,149,300	22	\$1,091,300	49	\$4,861,800	7	\$381,300
298	JPMORGAN CHASE BANK(C)(P)(E)(CX)(PTX)	220	\$9,997,800		\$370,000	74	\$3,350,100	17	\$845,600	60	\$2,549,600	5	\$255,000
254	TD BANK (formerly Commerce Bank) (C)(P)(E)(CX)(PTX)	183	\$65,780,000	3	\$265,000	31	\$17,271,500	14	\$4,225,000	42	\$9,900,000	6	\$1,635,000
555	BANK OF AMERICA(C)(P)(E)(CX)(PTX)	178	\$5,618,800	11	\$280,500	56	\$2,014,100	25	\$931,000	46	\$1,060,600	7	\$209,500
86	INNOVATIVE BANK (C ) (P) (CX)(E)(CX)	166	\$4,270,000	14	\$235,000	140	\$3,840,000	4	\$40,000	72	\$1,780,000		
182	BNB BANK (C)(P)(E)(PTX)	129	\$40,486,000	9	\$2,640,000	50	\$15,290,000	5	\$2,868,000	32	\$5,785,000	1	\$350,000
186	BANCO POPULAR NO. AMER.(P)(E)(CX)(PTX)	107	\$13,589,700	4	\$699,800	36	\$1,210,000	9	\$1,018,200	23	\$1,386,200	2	\$629,800
86	VALLEY NATIONAL BANK(C)(P)(E)	78	\$13,172,500	14	\$4,639,000	3	\$1,492,500	4	\$553,000	21	\$2,970,900	2	\$233,000
2	MILLENNIUM bcpbank (E) (PTX)	64	\$5,771,700	11	\$830,000	22	\$1,800,000	4	\$550,000	21	\$1,450,000	2	\$125,000
64	SOVEREIGN BANK( C)(P)(E)(CX)(PTX)	63	\$5,463,500	2	\$200,000	11	\$625,000	8	\$356,900	15	\$2,205,000	3	\$184,000
65	UNITY BANK(C)(P)(E)(PTX)	51	\$11,852,000	1	\$100,000	23	\$8,499,500	1	\$50,000	10	\$1,370,500	2	\$550,000
56	NEW JERSEY BUS. FINANCE CORP. (CDC)	50	\$43,277,000	2	\$1,853,000	12	\$7,340,000	3	\$1,225,000	21	\$14,944,000	2	\$2,407,000
139	CAPITAL ONE BANK(E) (P)	50	\$2,105,000	1	\$50,000	8	\$385,000	3	\$75,000	6	\$250,000	3	\$150,000
23	1st CONSTITUTION BANK( C)(P)(E)	42	\$10,405,000			31	\$9,345,000	3	\$140,000	12	\$1,510,000		
103	WAMU (P)(E)	36	\$1,371,500	14	\$580,000	3	\$100,000	8	\$238,500	6	\$225,000	1	\$30,000
0	CENTRAL JERSEY BANK, NA (E) (PTX)	31	\$11,780,000	3	\$190,000	1	\$230,000	1	\$130,000	8	\$1,010,000	2	\$1,475,000
30	WACHOVIA BANK, NA( C)(P)(E)(CX)	31	\$13,245,600			5	\$3,460,000	1	\$220,000	10	\$3,822,000	2	\$515,000
81	SUN NATIONAL BANK ( C) (E) (P)	30	\$15,804,100	5	\$2,174,000	5	\$2,735,000	2	\$225,000	4	\$2,720,000	1	\$866,200
26	NEW MILLENNIUM BANK(E)(P)(PTX)	28	\$7,605,000	1	\$500,000	3	\$900,000	2	\$275,000	4	\$525,000		
30	SUSQUEHANNA BANK DV (P)(C )(E)(PTX)	27	\$13,146,000	1	\$50,000	10	\$4,716,000			6	\$2,821,000		
26	COLUMBIA BANK ( C)(P)(E)	24	\$5,066,000	2	\$363,000	4	\$505,000	1	\$350,000	5	\$313,000		
0	BANKASIANA (E)	22	\$8,270,000		\$700,000	18	\$7,570,000			4	\$1,550,000	1	\$100,000
54	CIT SMALL BUS. LENDING CORP. ( C)(P)(PTX)	21	\$13,961,200		\$1,088,000	4	\$3,101,000	1	\$450,000	3	\$928,000	2	\$510,200
54	THE BANK ( C) (E) (P) (PTX)	21	\$5,977,000	4	\$445,000			1	\$50,000	9	\$850,000		
7	TRENTON BUS. ASSISTANCE CORP. (CDC)	19	\$12,335,000		\$1,270,000	3	\$907,000	2	\$1,760,000	3	\$1,341,000		
9	FIRST STATE BANK (P) (E) (PTX)	18	\$4,929,000		\$846,000	3	\$844,000	1	\$189,000	5	\$1,105,000		
87	CITIBANK, N. A. (P) (C ) (E)	14	\$1,395,000		\$55,000	6	\$350,000	1	\$20,000	3	\$95,000		405.000
13	SUPERIOR FINANCIAL GROUP, LLC (CX)(PTX)(E)	13	\$140,000		\$40,000	4	\$40,000	1	\$15,000	5	\$57,500	2	\$25,000
22	WOORI AMERICA BANK(C)(P)(E)	13	\$3,740,000		\$230,000	10	\$3,260,000			7	\$1,505,000		
84	CITIZENS BANK (C )(P)(E)(PX)(CTX)	12	\$574,000	1	\$25,000	3	\$109,000			2	\$139,000		
7	NEWBANK (P)(E)	12	\$3,832,000	1	217,000	10	\$3,505,000			2	\$1,570,000		
14	LAKELAND BANK (C )(P)(E)	11	\$3,645,000					2	\$300,000	2	\$300,000		
18	SHINHAN BANK AMERICA (E)(P)	10	\$5,205,000	<u> </u>	Acc	10	\$5,205,000			4	\$1,130,000		2/12 22
11	THE PROVIDENT BANK (E)(P)(PTX)	10	\$2,515,600	4	\$997,000	3	\$600,000			1	\$293,600	1	\$410,000
11	UPS CAPITAL BUS. CREDIT OF NJ (C )(P)(E)	10	\$7,756,500			2	\$942,000		Ac== -:-	4	\$2,515,500	$\vdash$	
7	ACROSS NATIONS PIONEERS, INC. (CDC)	9	\$4,442,000	igwdow		5	\$3,343,000	2	\$375,000	2	\$488,000	igwdown	
22	SKYLANDS COMMUNITY BANK( C)(E)(P)(PTX)	9	\$1,522,000			1	\$500,000	1	\$387,000	2	\$502,000		
17	WELLS FARGO BANK, NA (E) (P) (CX)(PTX)	8	\$320,000									2	\$70,000
2	BUSINESS LENDERS, LLC ( C)(P)	7	\$4,050,000	4	\$1,975,000	1	\$640,000			1	\$385,000		
4	CITY NATIONAL BANK OF NEW JERSEY (C )	5	\$1,365,000	3	\$390,000								
6	HOPEWELL VALLEY COMM. BANK (C )(E)(P)	5	\$3,103,600							2	\$288,600	1	\$875,000
9	NARA BANK N.A. (P) (E)	5	\$1,765,000			5	\$1,765,000						
1	COMMUNITY SOUTH BANK (P)(PTX)	4	\$1,381,700			3	\$1,090,700			4	\$1,381,700		
0	CORNERSTONE BANK (E)	4	\$875,000			2	\$530,000			2	\$530,000		
4	FLUSHING SAVINGS BANK, FSB (E) (P) (PTX)	4	\$1,715,000			3	\$1,500,000			1	\$215,000		
5	HOME LOAN INVESTMENT BANK, FSB (E)(P)	4	\$2,737,500			1	\$330,000	1	\$300,000				
12	NEWTEK SMALL BUS FINANCE (E)(P)(PTX)	4	\$1,781,000	1	\$875,000	1	\$355,000	1	\$300,000	1	\$875,000	1	\$251,000

# of Loans		# of Loans											
FY 2007	Participating Lenders	FY 2008	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
13	SHORE COMMUNITY BANK (P) (E)	4	\$1,262,500			1	\$100,000						
4	COMERICA BANK (C ) (P) (PTX)	3	\$1,704,000	1	\$557,000	1	\$345,000						
0	CONTINENTAL BANK (P)(PX)(E)	3	\$2,922,000	2	\$2,462,000								
5	LONG ISLAND DEVELOPMENT CORP. (CDC)	3	\$1,820,000	1	\$1,396,000								
0	MANASQUAN SAVINGS BANK (E) (PTX)	3	\$450,000			2	\$250,000			1	\$200,000		
0	THE HUNTINGTON NATIONAL BANK (P)(E)(PTX)	3	\$1,575,800			3	\$1,575,800						
0	EXCEL NATIONAL BANK (P)(E)(PTX)	2	\$2,530,700			1	\$767,700						
0	FIRST WESTERN SBLC, INC.( C)(P)	2	\$414,300			1	\$222,300						
8	MANUFACURERS & TRADERS TR.CO. (E)(PTX)(P)	2	\$750,000					1	\$100,000				
0	NEWALLIANCE BANK (P)(PTX)(E)	2	\$600,000										
2	PREFERRED CAPITAL BIDCO, INC. (P)(PTX)(E)	2	\$575,000			1	\$35,000			2	\$575,000	1	\$540,000
0	ROYAL ASIAN BANK	2	\$350,000			2	\$350,000						
1	THE BANK OF PRINCETON (E)	2	\$1,100,000									1	\$800,000
0	UNITED WESTERN BANK (P) (PTX)	2	\$825,300										
0	WILMINGTON TRUST COMPANY (PX)(E)(P)	2	\$349,000	1	\$149,000							1	\$149,000
1	WILSHIRE STATE BANK (P) (E)	2	\$748,000			1	\$185,000			1	\$563,000		
0	ABACUS FEDERAL SAVINGS BANK (E)	1	\$50,000	1	\$50,000								
0	AMERICAN ENTERPRISE BANK (P)	1	\$1,430,300			1	\$1,430,300			1	\$1,430,300		
0	BANCFIRST (P) (PTX) (E)	1	\$784,700	1	\$784,700								
0	BBB FUNDING, LLC	1	\$600,000					1	\$600,000	1	\$600,000		
12	BUSINESS LOAN CTR,LLC( C)(P)(E)(CX)(PTX)	1	\$450,000					1	\$450,000				
0	COMPASS BANK (E)(P)	1	\$827,000										•
0	FIRST CHATHAM BANK (P)	1	\$982,000										
1	FORT LEE FEDERAL SAVINGS BANK, FSB	1	\$2,000,000										
12	HSBC BANK USA, NA (E) (P) (PTX)	1	\$100,000										
0	LOAN SOURCE, INC. (C ) (P)	1	\$235,000										
1	MAINSTREET LENDER, LLC (P)	1	\$530,000					1	\$530,000				
3	MOUNTAIN 1ST BANK & TRUST COMPANY (E)(P)	1	\$200,000										
0	OCEAN CITY HOME BANK (E)	1	\$30,000										
1	PARAGON FCU	1	\$85,000					1	\$85,000	1	\$85,000		
0	PROSPER BANK (E)(CX)(P)(PTX)	1	\$20,000	1	\$20,000					1	\$20,000		
	Total 7A's & 504	2140	\$442,416,100	166	\$31,349,100	690	\$131,005,800	156	\$21,318,500	550	\$84,977,800	61	\$13,726,000

<sup>(</sup>C) Certified Lender Status

(P) Preferred Lender Status

(CX) SBA Community Express Lender

(E) SBAExpress Lender Status

(CDC) Certified Development Companies

(PTX) Patriot Express

## New Jersey District Office 504 Loan Approval Data Cumulative Fiscal Year 2008 as of August 31, 2008

1st Mortgagee	# of Loans	Bank Amount	Debenture Amount	Total Project
Bank of America	15	\$10,385,232	\$8,545,800	\$20,141,602
TD Bank (Commerce Bank)	8	\$9,193,747	\$6,314,000	\$18,269,328
NewBank	5	\$2,356,500	\$1,778,000	\$4,428,000
Provident Bank	4	\$7,424,500	\$5,850,000	\$14,849,000
Valley National Bank	3	\$1,074,000	\$889,000	\$2,163,000
The Bank	3	\$3,020,000	\$2,148,000	\$5,990,000
ShinHan Bank America	2	\$1,075,000	\$235,000	\$650,000
Fort Lee Federal Savings Bank	2	\$2,180,000	\$1,637,000	\$4,360,000
Wachovia Bank, NA	2	\$6,186,000	\$2,326,000	\$10,127,980
Sterling Bank	2	\$1,160,500	\$1,110,000	\$3,000,000
GE Capital	2	\$2,771,000	\$2,051,000	\$5,342,000
Central Jersey Bank	2	\$1,962,500	\$1,610,000	\$4,279,893
Unity Bank	2	\$2,586,000	\$1,803,000	\$5,172,001
Citibank, N.A.	2	\$943,500	\$913,000	\$2,215,000
Bank of the West	2	\$1,862,500	\$1,455,000	\$1,020,500
Lehman Brothers Bank	2	\$2,292,500	\$1,876,000	\$4,575,000
Compass Bank	1	\$568,000	\$393,000	\$1,118,000
Community West Bank	1	\$3,115,750	\$1,913,000	\$6,231,500
HSBC	1	\$700,000	\$575,000	\$1,400,000
Northfield Bank	1	\$1,485,000	\$1,217,000	\$2,970,000
Bancorp Bank	1	\$840,000	\$690,000	\$1,680,000
Capital Bank of NJ	1	\$2,175,000	\$1,510,000	\$4,065,000
1st Constitutional Bank	1	\$900,000	\$739,000	\$1,800,000
First State Bank	1	\$753,000	\$772,000	\$2,152,000
Zions First National Bank	1	\$620,000	\$636,000	\$1,600,000
Saehan Bank	1	\$1,662,500	\$1,198,000	\$3,325,000
Harvest Community Bank	1	\$1,628,250	\$1,237,000	\$3,256,500
New Millennium Bank	1	\$500,000	\$361,000	\$1,000,000
Royal Asian Bank	1	\$850,000	\$698,000	\$1,700,000
Peapack-Gladstone Bank	1	\$1,320,000	\$309,000	\$1,800,000
3rd Federal Bank	1	\$1,000,000	\$820,000	\$2,000,000
Lakeland Bank	1	\$605,000	\$497,000	\$1,210,000
Manasquan Savings Bank	1	\$1,910,000	\$1,450,000	\$4,200,000
CIT Small Business Lending Corporation	1	\$1,568,000	\$1,396,000	\$3,882,302
Popular Small Business Capital	1	\$2,238,750	\$1,357,000	\$4,465,250
Business Loan Express	1	\$642,500	\$419,000	\$1,235,000
Telesis Community Credit Union	1	\$220,652	\$183,000	\$441,305
Rumson Fair Haven Bank	1	\$860,000	\$861,000	\$2,100,000
Heritage Community Bank	1	\$1,416,250	\$871,000	\$2,832,500
TOTAL	81	\$84,052,131	\$60,642,800	\$163,047,661

**Bank Amount** - represents aggregate of 1st mortgagee financing.

**<u>Debenture Amount</u>** - represents aggregate of all 504 debenture financing.

Total Project - represents amount financed by 1st mortgagee and SBA's 504 debentures plus funds contributed by the small business borrowers.

## **New Jersey District Office Loan Approvals**

The information being provided is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA guaranteed loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is given by the loan applicants on a voluntary basis it is not necessarily inclusive of all SBA borrowers, nor is its accuracy checked by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided to the American Banker and in view of this the Agency takes no responsibility for any further dissemination of this information.

Moreover, the information provided relates solely to the actions of particular lenders with respect to SBA-guaranteed loans. The data does not reflect the nature or extent of those lenders' service to the specified minority communities through actions that are not related to SBA programs. Further, the lending data being provided is gross data only and should not be taken as indicative of the nature and extent of the institution's "commitment" to minority lending. For example, some banks are located in regions with low proportions of certain minority communities and thus, should not be compared to those institutions based in regions with larger minority communities.