

con•nec•ted²⁰⁰⁸



imagine **1** force ...

John Garing
Chief Information Officer and
Director of Strategic Planning

connected

DISA CUSTOMER PARTNERSHIP CONFERENCE • CONNECTED '08

Unquenchable Thirst for Collaboration and Sharing

N. Koreans Taped At Syrian Reactor

Video Played a Role in Israeli Raid

By Robin Wright
Washington Post Staff Writer
Thursday, April 24, 2008; A01

“Cell phone photographs and videos from Tibet, blurry and amateurish, are circulating on the Internet.”

Anne Applebaum Washington Post, March 18, 2008

October 2007 California wild fires



KPBS Google map



4/16/2007

Web 2.0

People take over

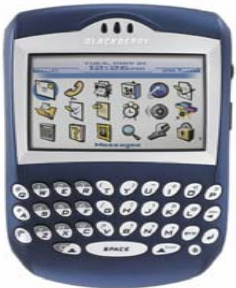
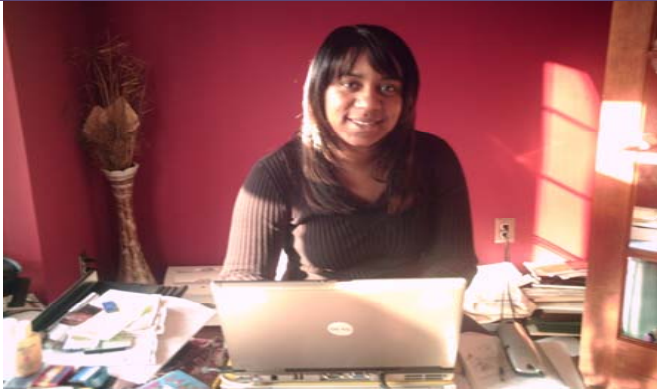


“The Growler”

Who will define the limits?
Aviation Week October 15, 2007

Work and Live Anywhere at Any Time

Work is not a place;
work is what I do



Demands on institutions of a
highly mobile workforce



A Mission-Assured Network

The  Register[®]

“More than 10,000 web pages have been booby trapped with malware in one of the largest attacks of its kind to date.”

March 13, 2008

Incidents increasing

Exponential rise in phishing websites

Malware increasing

Web 2.0 used as threat vector

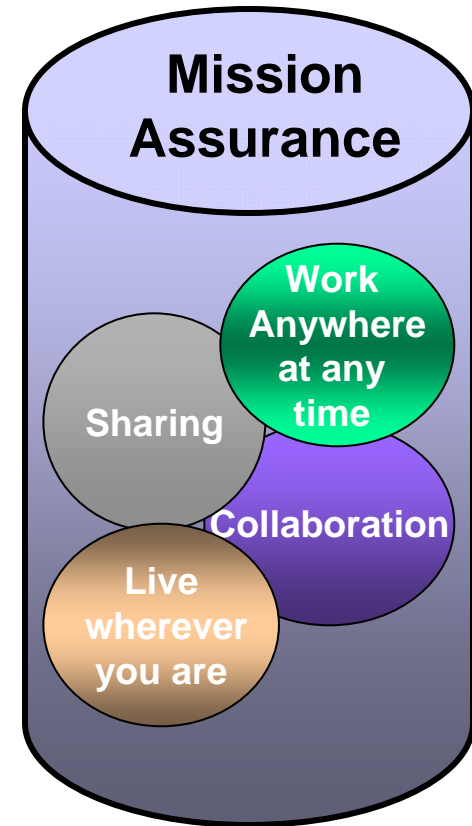
THE WALL STREET JOURNAL.

“There was a massive spike in the amount of malicious computer code flowing across the Internet in 2007... one tech-security company says it saw 3,000 unique pieces of malicious code a day.”

February 14, 2008

Congruent and Converging Forces ...that Compete!

- If you accept...
 - There is an unquenchable thirst for collaboration and sharing
 - We can work anywhere at any time – highly mobile workforce
 - You can live wherever you are – at home, at work, traveling
- Then...
 - How do we achieve mission assurance on the same network?
 - How do we ensure the network is there when we need it?
 - Do we take a new approach?



The enterprise never relaxes

Pressures

Intuition to get ahead of demand

Expand our ability to share

Consider our menu

Take advantage of the billions spent on Web 2.0

Requirements based environment

Ability to access 'common user' services



Speed delivery to keep up with the 'Jones'

Maintain mission assurance

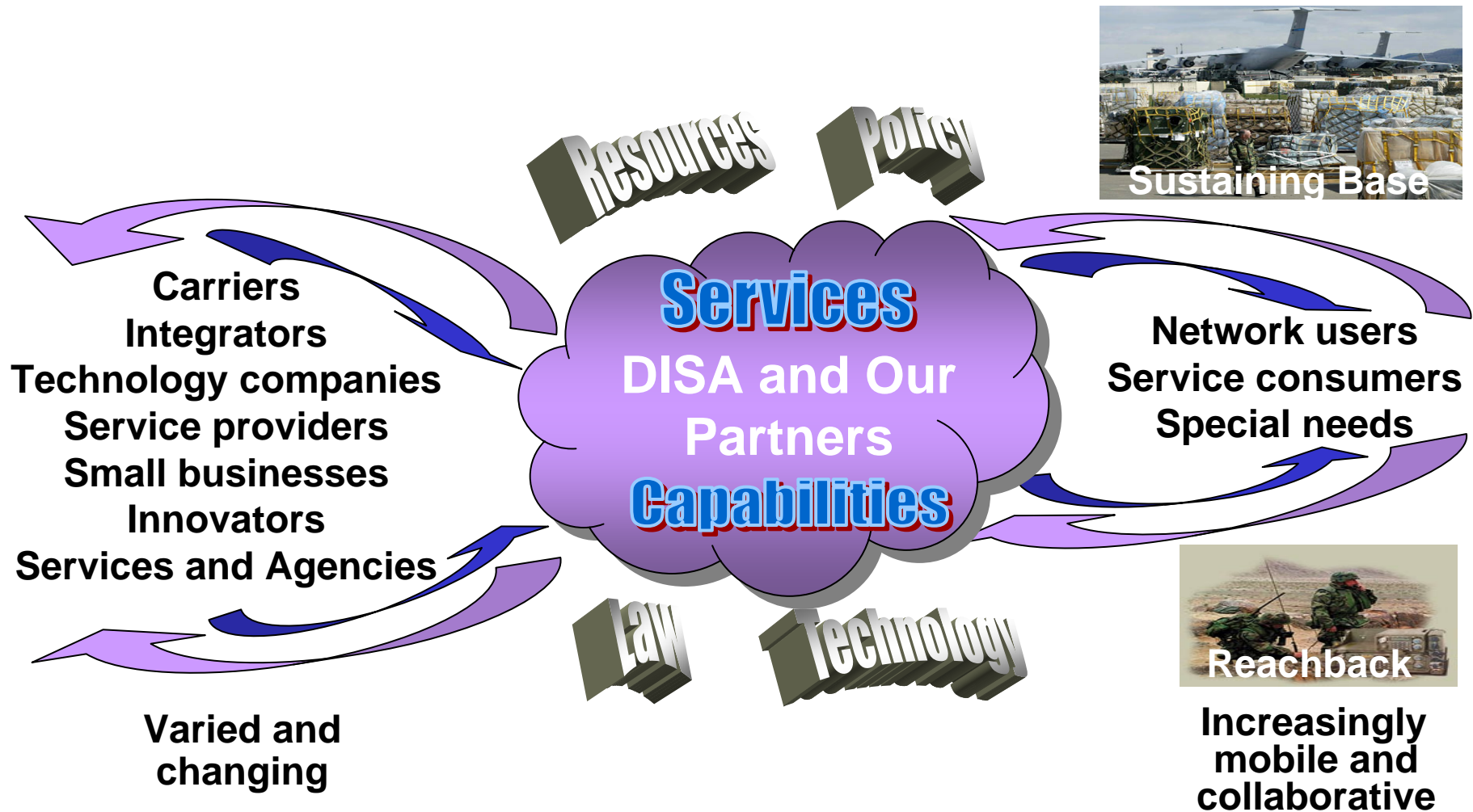
Internet pricing model

Understand where the world is going



“We will provide Internet technology at speeds necessary to bring people together efficiently, help them do their jobs in ways never anticipated, and enable them to do things never envisioned.”

The DISA Supply Chain



Create value — and balance — and speed



The value of what is compared to the value of what can be

Ability

Skills

Socialization

Culture

Behavior

At home



Comfortable

At work



Uncomfortable

Circuits

Applications

Client server

Predictable behavior

Schedules

Pipes and processing

Brick and mortar

Bandwidth

Services

Platform

Any time, any where

Always on

Capacity on the network

Cloud

DISA



Changing our Approaches

We want to achieve...

- Speed
- Mobility
- Agility
- Availability
- Elasticity



Through...

- Innovation
- Ingenuity



With...

- Relationships
- Partnerships
- Non-traditional sources



Using smart sourcing...

- Managed services
- The right mix of time and materials and performance-based contracts
- The right mix of resources



These five days...

Thought leadership...

Speakers...

Partnering...

Panels...

Listening...

Tracks...

Sharing...



Side conferences...

Learning...



DISA

The logo features the word "DISA" in a bold, black, sans-serif font. A thick, vertical bar with a purple-to-black gradient is positioned to the right of the letter 'A'. A black, curved swoosh line starts under the 'D' and 'S', passes behind the 'A', and extends to the right, ending under the gradient bar.