

**PRICE MATRIX
PHASE IN PERIOD - ALBANY, OR**

THIS FORM AND FORMATE IS TO BE COMPLETED BY COMMERCIAL SERVICES PROVIDERS AND THE AGENCY TENDER

Logistics Services A-76 Study - Service Provider Price Offer for Phase in Period, Volume III.

Service Provider Name: _____
GSA Schedule Contract Number: _____
Expiration Date of GSA Schedule Contract: _____

Duration of Phase in Period: 9 Calendar Months

Term of Performance

Phase-In Period **10/01/2004 - 06/30/2005**
Base Period Year One 07/01/2005 - 06/30/2006
 Year Two 07/01/2006 - 06/30/2007
 Period Three 07/01/2007 - 09/30/2007
Option Period Year One 10/01/2007 - 09/30/2008
 Year Two 10/01/2008 - 09/30/2009

1. PRIME SERVICE PROVIDER

ATO FEDERAL LABOR CATEGORY OR			COMMERCIAL BASE LABOR	DISCOUNT PERCENTAGE	ATO FEDERAL OR COMMERCIAL	PROPOSED	TOTAL
WAGE DETERMINATION LABOR CATEGORY	GSA LABOR CATEGORY	GSA LABOR RATE	RATE/HOUR	FROM GSA RATE	BURDENED RATE	HOURS	PROPOSED COST

2. TEAM MEMBER (Subcontractor)

ATO FEDERAL LABOR CATEGORY OR			COMMERCIAL BASE LABOR	DISCOUNT PERCENTAGE	ATO FEDERAL OR COMMERCIAL	PROPOSED	TOTAL
WAGE DETERMINATION LABOR CATEGORY	GSA LABOR CATEGORY	GSA LABOR RATE	RATE/HOUR	FROM GSA RATE	BURDENED RATE	HOURS	PROPOSED COST

3. OTHER DIRECT COST

Must be applied by both the commercial service provider and the ATO \$ -0-

Approved G&A or Material Handling Rate % \$

PRICING NOTES:

In preparing the price offer, the following guidelines are to be utilized:

A. DOE's Pricing matrix format must be used for the price offer.
(The Agency Tender will omit direction to provide GSA Schedule information.)

1. The prime commercial service provider and each commercial service provider team member (subcontractors) must have their own in-force GSA Logistics Worldwide (SINS 874-501 or 507) Federal Supply Schedule contract.
2. The prime commercial service provider and commercial service provider team members (subcontractors) will not average or weight labor rates. Commercial service providers will submit the labor categories and rates identified in their own GSA's Logistics Worldwide Federal Supply Schedule contract.
3. Where the GSA Logistics Worldwide Federal Supply Schedule contract period does not coincide with the solicitation, then two sets of labor rates for the DOE period will be submitted. The level of effort will be averaged for the 12-month period and allocated based on the month the labor rate changes in their GSA Schedule.
4. A discount on each labor rate is expected. Commercial service providers will not provide a bottom line discount for all labor rates. Where no discount is offered, then a "0%" will be placed in the applicable cell in the matrix.
5. Commercial service provider team members (subcontractors) will utilize their own GSA's Logistics Worldwide Federal Supply Schedule contract labor rates. If a Task Order is awarded from this solicitation it will contain separate labor rates for the prime commercial service provider and all commercial service provider team members (subcontractors). Commercial service provider team members will not share or "ride" another commercial service provider's GSA schedule labor rates.
6. Commercial service providers will propose in accordance with their GSA Logistics Worldwide (SINS 874-501 or 507) Federal Supply Schedule contract prices and offer discounts to the labor rates.
7. Where the commercial service provider's GSA Logistics Worldwide Federal Supply Schedule contract will expire during the full term of the DOE's requirements, then the commercial service provider may propose discount(s) to be applied to their future new or extended GSA Logistics Worldwide Federal Supply Schedule contract labor rates. The proposed discount(s) would be used equally for discounting present and future labor categories under the Task Order.
8. Commercial service providers will therefore provide labor rates and discount percentages (%) for all periods of the proposed Task Order including where there are no current GSA Logistics Worldwide Federal Supply Schedule contract labor rates.
9. If a Task Order is awarded, the Task Order will be modified to accept the new GSA Logistics Worldwide Federal Supply Schedule contract labor rates. When GSA modifies the GSA Logistics Worldwide Federal Supply Schedule contract for the previously unpriced periods, the DOE will modify the Task Order to accept the labor rates, which represents the lowest of the two labor rates. In no case can the labor rate incorporated into the contract after award exceed the original proposed labor rate due to subsequent price revisions under the GSA Federal Supply Schedule contract. The only exception is where the rate is revised under direction of federal law.

For example, if the commercial service provider proposed an escalated "General Clerk" DOE discounted labor rate in the 5th year of the Task Order at \$25.00 per hour, and the commercial service provider also proposed a DOE 20 percent discount against their new GSA Logistics Worldwide Federal Supply Schedule contract or extended GSA Logistics Worldwide Federal Supply Schedule contract. The "General Clerk" position in the new GSA Logistics Worldwide Federal Supply Schedule or extended GSA Logistics Worldwide Federal Supply Schedule is \$30.00 per hour. The 20% DOE discount would provide a GSA hourly rate of \$24.00 per hour. DOE would take the discounted labor rate of \$24.00 as opposed to the \$25.00 labor initially proposed for the 5th year of the Task Order and accept it.

B. The Government estimate for Other Direct Costs, including Travel and Per Diem is provided.

C. If G&A or Material Handling Rate is proposed, provide supporting documentation to verify that it has been approved by GSA or DCAA.

D. The New Mexico Gross Receipt Tax (NMGRT) is required to be paid. (not applicable for Government) General Information about the NMGRT can be downloaded at the following website:
<http://www.state.nm.us/tax/pubs/busloc.htm>