



## **Company Background**

Founded: 1998

Employees: 62

- The marriage of two companies:
  - Baltimore Technologies Hardware Group (Zergo) (Security)
  - AEP Systems (SSL Acceleration)
- Headquarters: Dublin, Ireland. US Headquarters: Boston, MA
- Sensitive Crypto Products Developed in the UK at a government cleared secure facility
- Regional Offices: Hong Kong, Palo Alto & UK
- Core Intellectual Property: Evolved from experience in cryptographic accelerator and hardware security technology



#### **Mission Statement**

# To deliver hardware security and acceleration solutions that are fast and cost-effective to deploy



## AEP SureWare Range PK Enabling Products

#### AEP SureWare Keyper

Hardware security modules that offer security and performance for protected key storage, high-speed signature and hardware key generation



SSL VPN hardware appliances that provide secure and authenticated access from any Internet browser to internal applications



High security VPN encryptors that protect IP traffic across WAN & LAN networks

AEP SureWare Runner: Runner 1000 / 2000 / S1000

Acceleration hardware that off-loads compute-intensive cryptographic functions from a server











## **Customers**



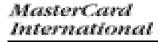
















## **AEP-SureWare Keyper**

#### AEP-SureWare Keyper Professional

- Network attached
- FIPS 140-1 level 4
- ITSEC E3
- PKI applications such as Baltimore UniCERT, MS Certification Services,
   ValiCERT OCSP, Kyperpass OCSP, Netscape CA, RSA CA
- General crypto applications via industry standard PKCS#11, MS CSP or JCE (Java) interfaces

#### AEP-SureWare Keyper PCI

- PCI card
- FIPS 140-1 level 3
- PCI variant of Professional
- PCI card removal detection



## **AEP-SureWare Certification / Tamper Detection**

#### FIPS 140-1 L4

- Mesh: penetration attack
- Power detection
- Temperature outside 0 to 45 degrees C

#### FIPS 140-1 L3

- No mesh: potted or enclosure removal detection
- Power detection
- Temperature outside 0 to 45 degrees C



## **AEP-SureWare Keyper Features**

#### Standard crypto facilities

- Sign/verify
- Key wrap/unwrap (can be securely switched on/off)
- Bulk encrypt/decrypt/MAC/verify
- 512 to 2048 bit RSA, 56 to 168 bit DES, DSA, DH
- Key policy determines key use
- Hardware random number generator full entropy
- SHA-1/MD-5

#### Key Store

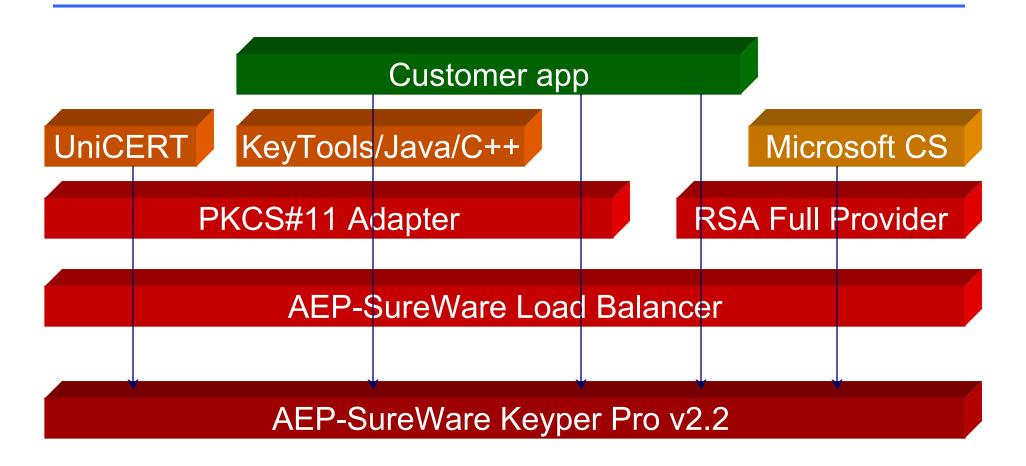
500 2048 bit or 1,000 1024 bit RSA keys

#### Performance

- 150 1024 bit RSA signs/sec
- Authorized key backup/restore
- Security Officer 'user' groups
- Up to 16 balanced by load
- Fault tolerant/peak load/scaleable (with AEP-SureWare Load Balancer)
- Secure firmware update



## AEP-SureWare Keyper Professional Application Support





## **AEP-SureWare Keyper Professional Platforms**

#### Sun Solaris (on SPARC)

- v2.6 (32 bit)
- V2.7 (unofficial, customers do use with this successfully)
- v8 (32 and 64 bit)
- V9 (planned)

#### Hewlett-Packard (on PA-RISC)

HP-UX v11 (32 and 64 bit)

#### Microsoft Windows (on Intel)

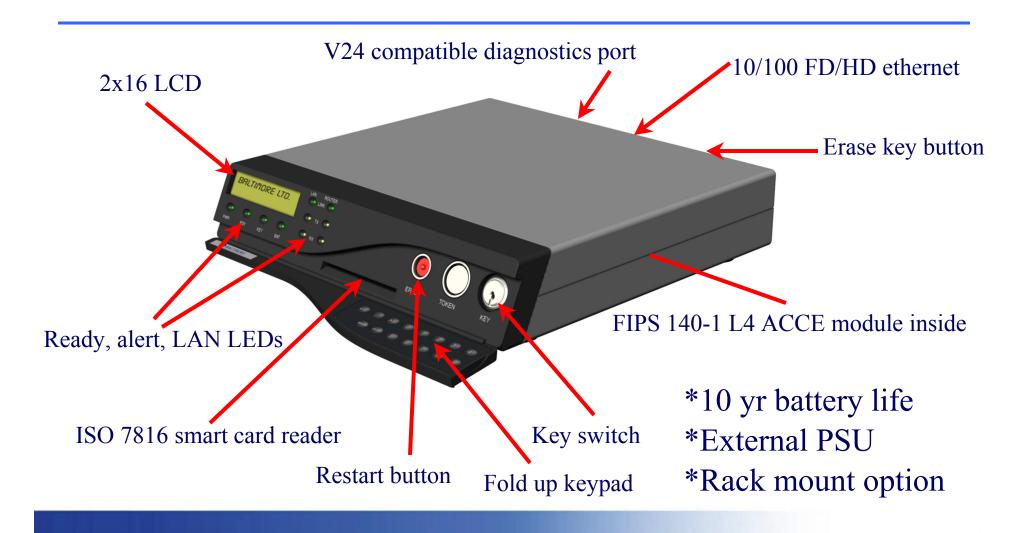
- NT4 (On Intel)
- **2000**
- XP Pro (32 bit)
- .Net Server (32 bit)

#### Java

Solaris (32 bit) & Windows (32 bit) with Baltimore's KeyTools product

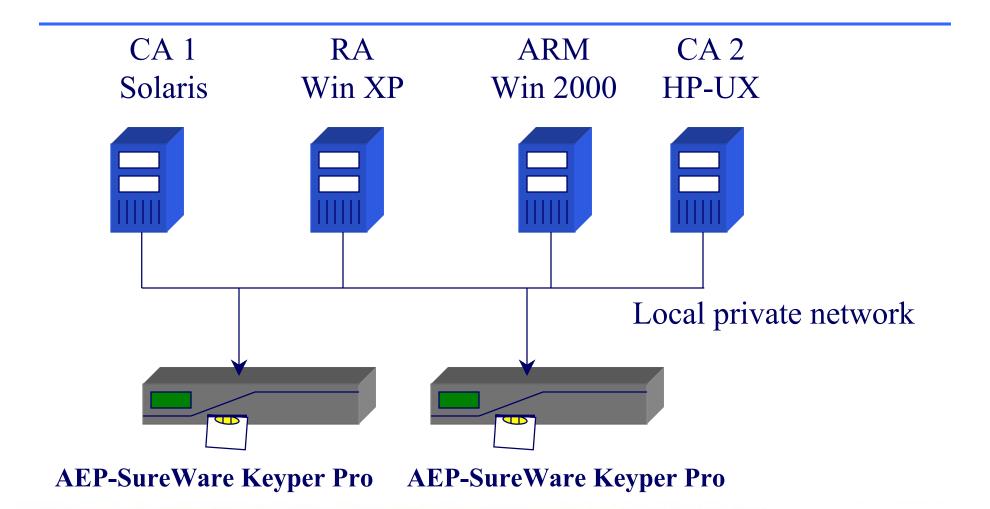


## **AEP-SureWare Keyper Professional Hardware**



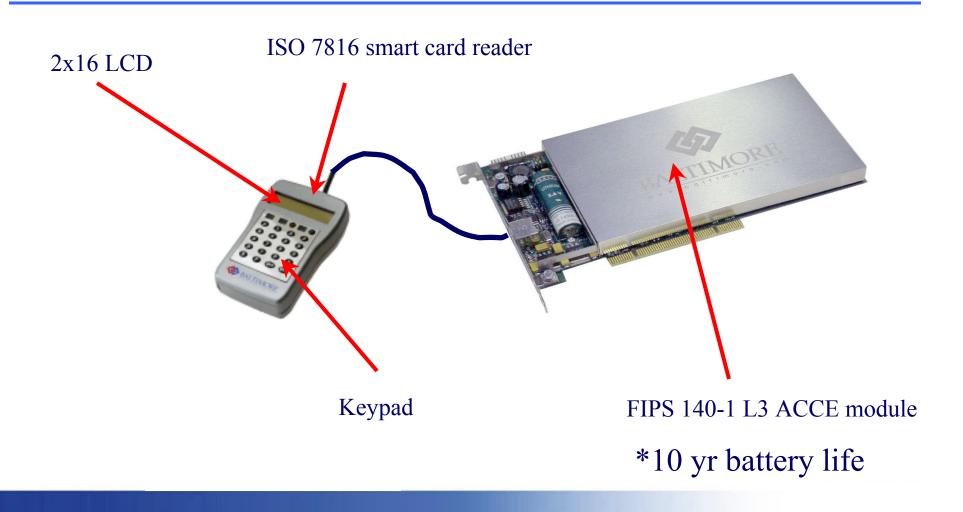


## **AEP-SureWare Keyper Professional Deployment**



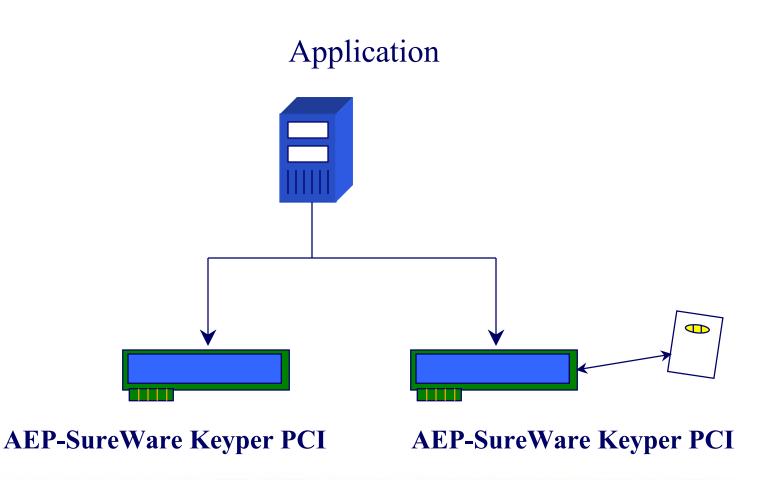


## **AEP-SureWare Keyper PCI**





## **AEP-SureWare Keyper PCI Deployment**





## Why AEP SureWare Keyper?

- The only FIPS 140-1 Level 4 HSM
- Proven track record with over 1,000 network instalations
- Support for industry leading applications
- Support for Solaris & Windows, PKCS#11, MicroSoft CAPI, and Java JCE
- Secure key storage, back-up, and recovery
- Hot removal, scalable up to 16 boxes
- Fault tolerant and load balancing



#### **AEP SureWare Net**

 High security product targeted at Public Sector SBU and high value Finance industry solutions

 Purpose-designed to meet stringent Government security standards

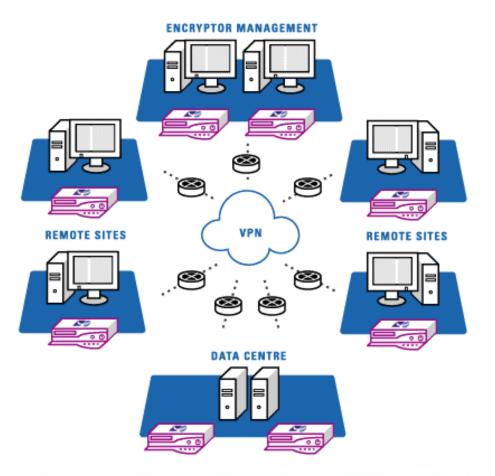
 Purpose-designed to meet Managed Service Providers' requirements

 Network integration and central management functionality designed to minimise implementation and running costs





## **AEP SureWare Net VPN Encryption**



#### **Network Security Gateway Encryption**

- Fully Managed IP encryption
- Full PKI Key Management
- Separate Network Management
- IPSEC ESP Tunnelling
- Ethernet Full Wire Rate Performance



## **Key Features**

#### Key Management

- On-Line CA
- Encryptor generated Public/Private key pairs
- Encryptor generated traffic keys

#### Security Policy Implementation and Enforcement

- Certificates
- Certificate Revocation
- Encryption network configuration
- Encryptor configuration

#### Algorithms can be updated

- Subnet Support
  - Up to 10 sub-nets per encryptor
- QoS enabled
- NAT, SNMP, DHCP
  - Network protocol support

#### **Value Added Functionality:**

- •Independently assured defence against active network attacks
- Aggressive payload, trojan horse, spoofing, replay, manin-the-middle
- Defence against availability attacks
- Resistant to swamping
- Control of end-user network access capability

#### **Formal Approvals:**

- •CAPS\*
- •ITSEC E3
- •DIPCOG\*\*
- Crypto kernel assessed to FIPS 140-1(4)
- •EU Council of Ministers assessment
- European Commission assessment
  - \*UK Government Approval Scheme
  - \*\*UK Ministry of Defence Approval Scheme

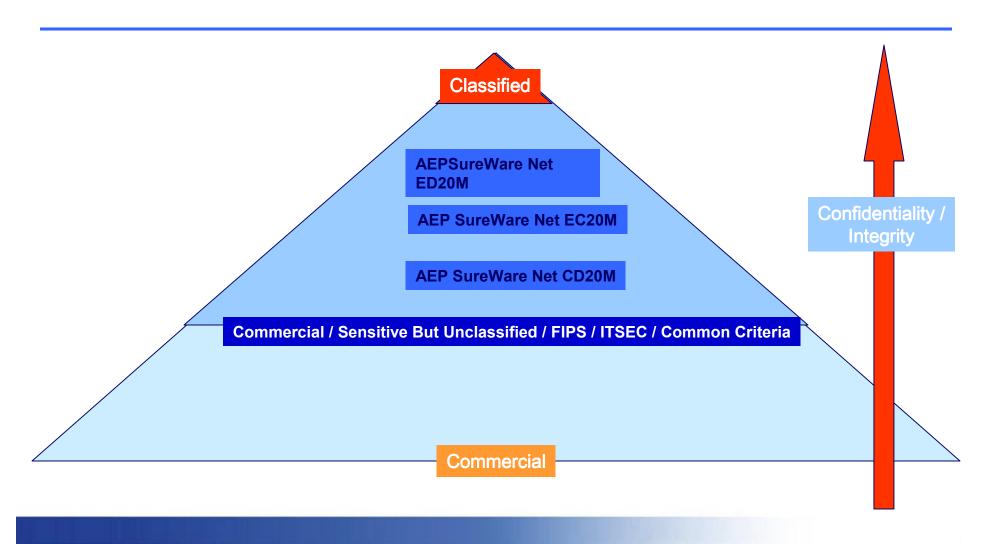


#### **AEP SureWare Net Users**

- Defence Departments
- Defence Industry
- National and International Government
- National and International Criminal Justice Agencies
- Reference sites:
- 2 UK National Criminal Justice Networks
- Pan European Criminal Justice Network
- Pan European Diplomatic Network
- Pan European Government Infrastructure Network



## **The Security Pyramid**





#### **AEP SureWare Net for the US Market**

- Established high-security encryption system designed and built in the United Kingdom
- Deployed on Classified and SBU systems in Europe
- New type of COTS Product
- Purpose built to meet government standards
- AEP Systems commitment to FIPS
  - one of only 3 manufacturers to have a Level 4 certified product



#### **AEP SureWare A-Gate**

#### Secure SSL VPN Appliance

Next generation security appliance for secure remote access

#### Authenticated Access

Provides secure and authenticated access between internal Web/RDP servers and Web browsers

### Industry Protocols

**Encrypts communications using SSL** 

## Simplified Usage

Easier to use and set up than a traditional VPN

### Flexible Deployment

Supports more user access scenarios





## Save Time & Money

### Simplifies usage & deployment of secure remote access

- Allows authorized out-of-office staff to connect to corporate resources securely from anywhere at anytime
- Enables secure partner access with no impact or access requirements on partner systems

#### Reduces IT spend

- Reduces deployment time and management overhead typically associated with traditional VPNs
- Negates floating laptop requirement for occasional travellers



#### **Benefits and ROI**

#### Lower TCO than traditional IPsec VPN\*

- 40% savings over IPsec VPN in year 1
- 30% savings over IPsec VPN in subsequent years

#### Reduced hardware costs

- No need for floating laptops for occasional travelers
  - Typical SME would have 5-10 spares
- Light users (e.g. e-mail only) can operate without laptops

#### Rapid Deployment

- Notify user of URL
- Use existing enterprise authentication schemes
- Avoid costs of retrofitting systems to support secure access



Produced by the Yankee Group http://www.yankeegroup.com



#### SureWare A-Gate as a PK Enabler

- Provides secure authenticated access to corporate resources from anywhere
- Minimal administration required to configure and deploy secure remote access
- Routine maintenance can be carried out remotely
- One-time cost. No further investment needed post-deployment
- Integrates with existing network and PKI systems
- Extend enterprise applications to employees, business partners and customers



## SureWare Runner

 An SSL accelerator used to offload the processing of secure transactions from a server or appliance

## Why?

- Because SSL processing is CPU intensive
- Servers providing SSL connections spend over 90% of their processor time handling cryptography (source : RSA)

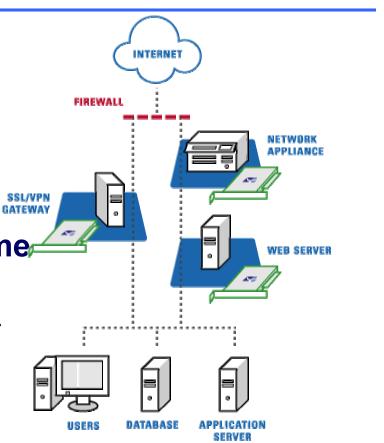


## What Does AEP SureWare Runner do?

## Reduces IT spend

- Less servers needed to process SSL
- Smaller data center
- Improves customer response time
  - Increases the processing time for SSL
- Delivers more CPU resource to

applications





## **Benefits**

- Easy-to-deploy
- Offers good price performance
- Extensive OS & API support
- Multiple form factors
- HP and Microsoft 'Designed for Windows' certified



## Return on Investment

- Reduces IT Spend
  - Improved ROI from existing hardware
- Alleviates server bottlenecks
  - Better server response times
  - Better customer experience
- Allows more applications to be delivered to the Web eg Microsoft
   .Net
- Plug & Play solution that is easy-to-deploy
- Extensive OS, API & form factors supported



## **Form Factors**



AEP SureWare Runner PMC



AEP SureWare Runner IDE



**AEP SureWare Runner PCI** 



AEP SureWare Runner S1000



## AEP Systems Product & Technology Differentiators

## Full hardware security product capability:

Complete product design / development (hardware and software)
ASICs to appliances
Boards to high-security HSMs

#### High-speed, high-security products:

SureWare Keyper speed up to 2000 TPS SureWare Net at full wire rate FIPS 140-1(2) Level 4 / ITSEC / CC capability

#### Secure appliances:

Ability to deliver accredited appliances





www.aepsystems.com

