

**Industry Trends: Guided Missiles and Space Vehicles (SIC 3761)**  
(in millions of dollars except as noted)

Item	1987 <sup>r</sup>	1988 <sup>r</sup>	1989 <sup>r</sup>	1990 <sup>r</sup>	1991 <sup>r</sup>	1992 <sup>r</sup>	1993 <sup>r</sup>	1994 <sup>r</sup>	1995 <sup>r</sup>	1996 <sup>e</sup>
<b>Industry Data</b>										
Value of shipments <sup>1</sup>	21,565.8	22,540.8	23,343.6	25,168.9	23,512.6	19,423.1	15,799.6	13,954.1	14,315.2	12,981.7
Value of shipments (1992\$)	21,479.9	22,586.0	25,318.4	26,633.8	24,165.1	19,423.1	15,658.7	13,761.4	13,791.1	12,506.5
Total employment (000)	166.7	169.4	167.0	157.5	137.5	97.7	86.6	68.5	60.8	55.3
Production workers (000)	62.7	61.3	62.9	54.3	45.1	30.1	27.6	23.8	20.0	17.7
Hours (millions)	121.4	121.0	116.8	109.6	92.1	54.6	53.1	47.6	43.4	
Wages (\$ millions)	2,019.7	2,077.5	2,022.4	1,995.1	1,744.0	1,233.0	1,108.6	1,013.8	896.3	
Average hourly earnings (\$)	16.64	17.17	17.32	18.20	18.94	22.58	20.88	21.30	20.65	
Capital expenditures	818.7	757.9	756.9	660.4	451.8	312.6	307.6	296.8	293.7	
<b>Product Data</b>										
Value of shipments <sup>2</sup>	16,012.3	17,459.3	17,049.1	16,907.0	16,074.9	13,972.1	13,452.4	10,794.9	11,756.3	10,661.2
Value of shipments (1992\$)	15,948.5	17,494.3	18,491.4	17,891.0	16,521.0	13,972.1	13,332.4	10,645.9	11,325.9	10,270.9
<b>Trade Data</b>										
Value of exports	353.0	383.0	395.6	568.5	360.7	594.9	510.5	376.2	716.6	503.9
Value of imports	47.8	51.9	6.9	0.1	1.7	4.1	5.2	1.6	2.7	1.1
Balance	305.2	331.1	388.7	568.4	359.0	590.8	505.3	374.6	713.9	502.8

**Industry Trends: Guided Missile and Space Vehicle Propulsion Units and Parts (SIC 3764)**  
(in millions of dollars except as noted)

Item	1987 <sup>r</sup>	1988 <sup>r</sup>	1989 <sup>r</sup>	1990 <sup>r</sup>	1991 <sup>r</sup>	1992 <sup>r</sup>	1993 <sup>r</sup>	1994 <sup>r</sup>	1995 <sup>r</sup>	1996 <sup>e</sup>
<b>Industry Data</b>										
Value of shipments <sup>1</sup>	3,537.1	3,886.0	3,647.0	3,768.7	3,675.6	5,121.4	6,201.0	3,373.6	2,953.6	2,678.5
Value of shipments (1992\$)	3,878.4	4,210.2	3,955.5	3,988.0	3,777.6	5,121.4	6,145.7	3,327.0	2,853.7	2,587.9
Total employment (000)	31.8	35.3	29.0	29.9	28.0	32.0	29.2	22.8	19.6	18.5
Production workers (000)	11.2	12.6	11.0	10.6	9.5	13.2	8.9	7.8	6.7	6.1
Hours (millions)	22.2	24.7	17.8	17.9	17.8	20.5	15.8	14.1	13.6	
Wages (\$ millions)	350.0	423.8	344.3	336.2	337.8	488.1	348.0	311.6	266.5	
Average hourly earnings (\$)	15.77	17.16	19.34	18.78	18.98	23.81	22.03	22.10	19.60	
Capital expenditures	194.4	209.0	249.5	182.2	102.7	120.7	85.4	68.9	48.8	
<b>Product Data</b>										
Value of shipments <sup>2</sup>	3,464.9	3,785.3	4,583.7	4,662.2	4,530.3	5,206.6	5,862.4	3,705.0	3,120.0	2,829.4
Value of shipments (1992\$)	3,799.2	4,101.1	4,971.5	4,933.5	4,656.0	5,206.6	5,810.1	3,653.8	3,014.5	2,733.7
<b>Trade Data</b>										
Value of exports	11.0	30.7	11.0	30.7	6.7	12.6	1.1	17.3	40.1	22.3
Value of imports	1.2	0.1	1.2	0.1	0.4	0.4	0.2	0.0	0.4	14.6
Balance	9.8	30.6	9.8	30.6	6.3	12.2	0.9	17.3	39.7	7.7

**Industry Trends: Guided Missile and Space Vehicle Parts and Auxiliary Equipment, N.E.C. (SIC 3769)**  
(in millions of dollars except as noted)

Item	1987 <sup>r</sup>	1988 <sup>r</sup>	1989 <sup>r</sup>	1990 <sup>r</sup>	1991 <sup>r</sup>	1992 <sup>r</sup>	1993 <sup>r</sup>	1994 <sup>r</sup>	1995 <sup>r</sup>	1996 <sup>e</sup>
<b>Industry Data</b>										
Value of shipments <sup>1</sup>	1,721.1	1,721.5	1,721.1	1,721.5	1,916.5	1,963.9	2,014.9	1,385.5	1,397.9	1,267.7
Value of shipments (1992\$)	1,897.6	1,875.3	1,579.0	1,636.4	1,901.3	1,963.9	1,987.1	1,367.7	1,331.3	1,207.3
Total employment (000)	17.8	14.5	17.8	14.5	14.3	16.2	12.3	9.1	8.8	8.3
Production workers (000)	9.5	8.0	9.5	8.0	7.7	6.8	5.6	4.7	4.6	4.2
Hours (millions)	17.5	15.3	17.5	15.3	14.6	13.4	11.1	9.9	9.1	
Wages (\$ millions)	287.4	254.5	287.4	254.5	266.7	241.7	221.5	200.9	195.6	
Average hourly earnings (\$)	16.42	16.63	16.42	16.63	18.27	18.04	19.95	20.29	21.49	
Capital expenditures	61.1	28.0	61.1	28.0	31.5	33.8	25.3	29.1	37.0	
<b>Product Data</b>										
Value of shipments <sup>2</sup>	3,354.4	3,819.9	3,958.0	5,024.3	4,387.0	4,179.1	3,312.7	2,726.0	2,609.1	2,366.1
Value of shipments (1992\$)	3,698.3	4,161.1	3,631.2	4,776.0	4,352.2	4,179.1	3,267.0	2,691.0	2,484.9	2,253.4
<b>Trade Data</b>										
Value of exports	655.8	723.8	655.8	723.8	898.7	846.1	745.1	743.8	765.3	683.7
Value of imports	110.2	79.1	110.2	79.1	104.5	102.7	102.9	86.2	93.7	112.4
Balance	545.6	644.7	545.6	644.7	794.2	743.4	642.2	657.6	671.6	571.3

**Industry Trends: Guided Missiles and Space Vehicles and Parts (SIC 376)**  
(in millions of dollars except as noted)

Item	1987 <sup>r</sup>	1988 <sup>r</sup>	1989 <sup>r</sup>	1990 <sup>r</sup>	1991 <sup>r</sup>	1992 <sup>r</sup>	1993 <sup>r</sup>	1994 <sup>r</sup>	1995 <sup>r</sup>	1996 <sup>e</sup>
<b>Industry Data</b>										
Value of shipments <sup>1</sup>	28,711.8	30,659.2	28,711.8	30,659.2	29,104.8	26,508.4	24,015.5	18,713.2	18,666.7	16,927.9
Value of shipments (1992\$)	27,255.9	28,671.4	30,853.0	32,258.2	29,843.9	26,508.4	23,791.4	18,456.2	17,976.2	16,301.7
Total employment (000)	213.9	202.0	213.9	202.0	180.0	145.9	128.1	100.4	89.2	83.9
Production workers (000)	83.5	72.9	83.5	72.9	62.4	50.1	42.2	36.3	31.2	28.0
Hours (millions)	152.2	143.2	152.2	143.2	124.7	88.6	80.0	71.6	66.1	
Wages (\$ millions)	2,654.2	2,585.9	2,654.2	2,585.9	2,348.6	1,962.9	1,678.1	1,526.3	1,358.4	
Average hourly earnings (\$)	17.44	18.06	17.44	18.06	18.83	22.15	20.98	21.32	20.55	
Capital expenditures	1,067.6	870.7	1,067.6	870.7	586.0	467.1	418.3	394.8	379.5	
<b>Product Data</b>										
Value of shipments <sup>2</sup>	22,831.6	25,064.5	25,590.8	26,593.5	24,992.2	23,357.8	22,627.5	17,225.9	17,485.4	15,856.6
Value of shipments (1992\$)	23,446.1	25,756.5	27,094.1	27,600.5	25,529.2	23,357.8	22,409.5	16,990.7	16,825.3	15,258.0
<b>Trade Data</b>										
Value of exports	1,019.8	1,137.5	1,062.4	1,323.0	1,266.1	1,453.6	1,256.7	1,137.3	1,522.0	1,209.9
Value of imports	159.2	131.1	118.3	79.3	106.7	107.3	108.2	87.8	96.8	128.1
Balance	860.6	1,006.4	944.1	1,243.7	1,159.4	1,346.3	1,148.5	1,049.5	1,425.2	1,081.8

<sup>r</sup> Revised from previously published data.

Revisions to industry data based on Bureau of the Census, *1992 Census of Manufactures, General Summary*, October 1996.

Revisions to trade data based on Bureau of the Census, *U.S. Exports/Imports History, Historical Summary 1991-95*.

<sup>e</sup> Estimate, except exports and imports

<sup>1</sup> Value of all products and services sold by establishments in the specified SIC industry.

<sup>2</sup> Value of products classified in the specified SIC industry produced by all industries.

Source: U.S. Department of Commerce: Bureau of the Census and International Trade Administration (ITA)