## John,

The first drop in violations was the yellow interval issue. We increased the yellow interval at three of the four intersections (5 of 6 approaches) due to a prior miscalculation of the interval time by our city engineer. The second drop in violations (October '07) came as the result of the Texas Legislative action to essentially "formalize" RLC programs. Under the new State requirements, which went in to effect September 1 '07, we moved the violation line back from the extension of the curb line to the marked stop bar. This change had a dramatic effect on our violation numbers.

From: John Turner [mailto:jturner@redflex.com] Sent: Thursday, February 05, 2009 10:08 PM To: Fletcher, Scott E Subject: Contract Renewal Proposal

Scott, as I was going through your city's revenue history, I see two dramatic drops in revenue, the first in October 2006, which I am told was due to a yellow time adjustment. The second drop was a year later in October 2007. No one on our side knows why this happened. Do you?

I have found a pricing option that I know you will like, and am waiting for approval which I expect first thing tomorrow morning from AZ. I will forward it immediately to you.

JT

## John J. Turner Texas Accounts Director Redflex Traffic Systems, Inc.

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